

# Emco Industries Limited

Manufacturers of High Tension Electrical Porcelain Insulators, High Voltage Switchgear and Ceramic Wall & Floor Tiles

HEAD OFFICE: 113-E-5, Hali Road, Gulshan-3, P.O. Box 58, Lahore - 54000 - Pakistan

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The General Manager,  
Karachi Stock Exchange (Guarantee) Ltd.,  
Karachi Stock Exchange Building,  
Stock Exchange Road,  
Karachi 74000.

April 29, 2013

Fax No. 021-11573329

## SUB : FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED 31-03-2013

Dear Sir,

We have to inform you that the board of Directors of our Company in their meeting held on 29.04.2013 at 4.30 p.m. at Lahore has not recommended any entitlement for shareholders.

### THE FINANCIAL RESULTS OF THE COMPANY ARE AS FOLLOWS:

Particulars	January to March		July to March	
	2013 (Rupees)	2012 (Rupees)	2013 (Rupees)	2012 (Rupees)
Gross Sales	425,379,012	493,429,282	1,307,027,585	1,674,313,084
Less: Sales Tax	(30,155,598)	(68,256,236)	(180,001,978)	(229,623,870)
Net Sales	395,223,414	425,173,046	1,127,025,607	1,444,689,214
Manufacturing Cost of Goods Sold	(332,297,082)	(376,667,837)	(977,199,257)	(1,153,596,109)
Gross Profit	62,926,332	48,305,209	149,826,350	291,093,105
Operating Expenses (Admin & Mkt)	(44,783,984)	(48,781,801)	(140,909,398)	(166,142,394)
Operating Profit	18,142,348	(476,592)	8,916,952	124,950,711
Financial and Other Charges	(24,822,036)	(36,167,530)	(84,477,536)	(117,891,763)
Other Income	(1,323,058)	680,587	951,092	(1,765,176)
Profit / (Loss) before Tax	(8,002,746)	(35,963,534)	(74,609,492)	5,293,772
Taxation	(1,976,117)	(4,251,730)	3,527,219	(17,125,018)
Profit / (Loss) after Tax	(9,978,863)	(40,215,265)	(71,082,273)	(11,831,246)
Earning Per Share	(0.29)	(1.15)	(2.03)	(0.34)

We will be sending you 300 copies of printed accounts for distribution amongst the members of the exchange.

Yours faithfully,  
for EMCO INDUSTRIES LIMITED

**MANSOOR JAMAL BUTT**  
CHIEF FINANCIAL OFFICER



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