

Emco Industries Limited

Manufacturers of High Tension Electrical Porcelain Insulators, High Voltage Switchgear and Ceramic Wall & Floor Tiles

HEAD OFFICE: 119-E/1, Hali Road, Gulberg - III, P.O. Box 36, Lahore - 54660 - Pakistan

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The General Manager,
Karachi Stock Exchange (Guarantee) Ltd.,
Karachi Stock Exchange Building,
Stock Exchange Road,
Karachi 74000.

April 30, 2012

Fax No. 021-111573329

SUB : FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED 31-03-2012

Dear Sir,

We have to inform you that the board of Directors of our Company in their meeting held on 30.03.2012 at 11.30 a.m. at Lahore has not recommended any entitlement for shareholders.

THE FINANCIAL RESULTS OF THE COMPANY ARE AS FOLLOWS:

Particulars	January to March		July to March	
	2012 (Rupees)	2011 (Rupees)	2012 (Rupees)	2011 (Rupees)
Gross Sales	493,429,282	538,988,301	1,674,313,084	1,592,052,921
Less: Sales Tax	(68,256,236)	(71,092,547)	(229,623,870)	(209,153,099)
Net Sales	425,173,046	467,895,754	1,444,689,214	1,382,899,822
Manufacturing Cost of Goods Sold	(376,867,837)	(363,273,341)	(1,153,596,109)	(1,130,012,201)
Gross Profit	48,305,209	104,622,413	291,093,105	252,887,621
Operating Expenses (Admin & Mkt)	(48,781,801)	(55,779,689)	(166,142,394)	(155,401,709)
Operating Profit	(476,592)	48,842,724	124,950,711	97,485,912
Financial and Other Charges	(36,167,530)	(43,120,544)	(117,891,763)	(133,498,868)
Other Income / (Expense)	680,587	571,455	(1,765,176)	(2,868,986)
Profit / (Loss) before Tax	(35,963,534)	6,293,635	5,293,772	(38,881,942)
Taxation	(4,251,730)	(4,678,958)	(17,125,018)	(1,149,195)
Profit / (Loss) after Tax	(40,215,265)	1,614,677	(11,831,246)	(40,031,137)
Earning Per Share	(1.15)	0.05	(0.34)	(1.14)

We will be sending you 300 copies of printed accounts for distribution amongst the members of the exchange.

Yours faithfully,
for EMCO INDUSTRIES LIMITED

MANSOOR JAMAL BUTT
CHIEF FINANCIAL OFFICER

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- **MARKETING & SALES OFFICE LAHORE** : 204 1 Gerozpur Road, Lahore PAEX : (042)-3753 2802-3 Fax: (042)-3753 2801
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