

# Emco Industries Limited

Manufacturers of High Tension Electrical Porcelain Insulators, High Voltage Switchgear and Ceramic Wall & Floor Tiles

HEAD OFFICE: 119 E/1, Hali Road, Gulberg - III, P.O. Box 36, Lahore - 54660 - Pakistan

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The General Manager,  
Karachi Stock Exchange (Guarantee) Ltd.,  
Karachi Stock Exchange Building,  
Stock Exchange Road,  
Karachi 74000.

February 29, 2012

Fax No. 021-111573329

## SUB : FINANCIAL RESULTS FOR THE HALF YEAR ENDED 31-12-2011

Dear Sir,

We have to inform you that the board of Directors of our Company in their meeting held on 29.02.2012 at 11.30 a.m. at Lahore has not recommended any entitlement for shareholders.

### THE FINANCIAL RESULTS OF THE COMPANY ARE AS FOLLOWS:

Particulars	October to December		July to December	
	2011 (Rupees)	2010 (Rupees)	2011 (Rupees)	2010 (Rupees)
Gross Sales	579,911,742	464,797,279	1,180,883,802	1,053,064,620
Less: Sales Tax	(82,540,319)	(58,888,262)	(161,367,634)	(138,060,552)
Net Sales	497,371,423	405,909,017	1,019,516,168	915,004,068
Manufacturing Cost of Goods Sold	(391,855,056)	(361,513,655)	(776,728,273)	(766,738,858)
Gross Profit	105,516,367	44,395,362	242,787,895	148,265,210
Operating Expenses (Admin & Mkt)	(58,968,151)	(53,910,883)	(122,575,492)	(106,195,887)
Operating Profit	46,548,216	(9,515,521)	120,212,403	42,069,323
Financial and Other Charges	(39,705,867)	(47,638,093)	(81,724,233)	(90,378,324)
Other Income	2,332,594	2,166,549	2,769,136	3,133,416
Profit / (Loss) before Tax	9,174,943	(54,987,065)	41,257,306	(45,175,585)
Taxation	(7,651,841)	6,075,237	(12,873,288)	3,529,763
Profit / (Loss) after Tax	1,523,102	(48,911,828)	28,384,018	(41,645,822)
Earning Per Share	0.04	(1.40)	0.81	(1.19)

We will be sending you 300 copies of printed accounts for distribution amongst the members of the exchange.

Yours faithfully,  
for EMCO INDUSTRIES LIMITED

**MANSOOR JAMAL BUTT**  
CHIEF FINANCIAL OFFICER



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- **MARKETING & SALES OFFICE LAHORE** : 204 Ferozpur Road, Lahore, PABX : (042)-3753 2602-3 Fax: (042)-3753 2801  
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- **MARKETING & SALES OFFICE KARACHI** : L-1, Mezzanine Floor, Anum Empire, ZC-1, C.O. Block 7 & 8 Karachi  
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