

# Emco Industries Limited

Manufacturers of High Tension Electrical Porcelain Insulators, High Voltage Switchgear and Ceramic Wall & Floor Tiles

HEAD OFFICE: 119-E/1, Hali Road, Gulberg - III, P.O. Box 36, Lahore - 54660 - Pakistan

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The General Manager,  
Karachi Stock Exchange (Guarantee) Ltd.,  
Karachi Stock Exchange Building,  
Stock Exchange Road,  
Karachi 74000.

October 07, 2011

Fax No. 021-111573329

## SUB : FINANCIAL RESULTS FOR THE YEAR ENDED 30-06-2011

Dear Sir,

We have to inform you that the board of Directors of our Company in their meeting held on 07.10.2011 at 11.00 a.m. at Lahore has not recommended any entitlement.

### THE FINANCIAL RESULTS OF THE COMPANY ARE AS FOLLOWS:

| Particulars                      | For the year ended |                  |
|----------------------------------|--------------------|------------------|
|                                  | 2011<br>(Rupees)   | 2010<br>(Rupees) |
| Gross Sales                      | 2,141,897,446      | 2,148,882,655    |
| Less: Sales Tax                  | (286,553,965)      | (287,895,136)    |
| Net Sales                        | 1,855,343,481      | 1,860,987,519    |
| Manufacturing Cost of Goods Sold | (1,497,515,021)    | (1,554,592,523)  |
| Gross Profit                     | 357,828,460        | 306,394,996      |
| Operating Expenses (Admin & Mkt) | (215,112,255)      | (203,456,583)    |
| Operating Profit                 | 142,716,205        | 102,938,413      |
| Financial and Other Charges      | (174,890,933)      | (174,823,506)    |
| Other Income / (Expense)         | (2,470,355)        | (4,292,322)      |
| Profit / (Loss) before Tax       | (34,645,083)       | (76,177,415)     |
| Taxation                         | (11,502,499)       | 4,432,524        |
| Profit / (Loss) after Tax        | (46,147,582)       | (71,744,891)     |
| Earning Per Share                | (1.32)             | (2.05)           |

We will be sending you 300 copies of printed accounts for distribution amongst the members of the exchange.

Yours faithfully,  
for EMCO INDUSTRIES LIMITED

**MANSOOR JAMAL BUTT**  
**CHIEF FINANCIAL OFFICER**

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- **MARKETING & SALES OFFICE LAHORE**: 204-Ferozpur Road, Lahore. PABX : (042)-3753 2802-3 Fax: (042)-3753 2801  
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- **MARKETING & SALES OFFICE KARACHI** : L-1, Mezzanine Floor, Anum Empire, ZC-1, C.C, Block 7 & 8 Karachi  
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