



## GENERAL

April 10, 2012

The General Manager,  
Karachi Stock Exchange (Guarantee) Ltd.,  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi.

Dear Sir,

Re: Free-Float of Shares

In accordance with the Regulation No. 21(3) of the Listing Regulations of the Karachi Stock Exchange, we provide the Free-Float of Shares of our Company as on March 31, 2012 hereunder:

|  |                    |                   |
|--|--------------------|-------------------|
| Total Outstanding Shares   |                    | 125,000,000       |
| Less: Shares held by Directors/sponsors                                | 20,708,940         |                   |
| Holdings by persons/bodies with Controlling Interest                   | 9,934,831          |                   |
| Government Holdings as promoter/acquirer/controller                    | 8,154,623          |                   |
| Shares held by Associated Companies (Cross holdings)                   | 11,886,390         |                   |
| Shares that could not be sold in the open market,<br>in normal course. | 2,187,707          |                   |
| Shares held with general public in Physical Form                       | <u>7,387,260</u>   | <u>60,259,751</u> |
| <b>Free-Float:</b>   |                    | <u>64,740,249</u> |
| Total number of shares available in CDS                                | <u>114,817,381</u> |                   |
| Total number of shares in Physical Form                                | <u>10,182,619</u>  |                   |

Yours faithfully,



Altaf Qamruddin Gokal  
\* Corporate Secretary

### EFU GENERAL INSURANCE LTD.

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