

June 13, 2019

The Managing Director  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi.

The Chairman  
Securities and Exchange Commission of Pakistan  
NIC Building, 63-Jinnah Avenue,  
Blue Area,  
Islamabad.


**MATERIAL INFORMATRION**

Dear Sirs,

It is hereby informed that Colgate-Palmolive (Pakistan) Limited (“Target Company”) has received attached letter dated June 12, 2019 from Colgate-Palmolive Company, USA (“Acquirer”) in respect of appointment of Arif Habib Limited of 2F, Arif Habib Centre, 23, M. T. Khan Road, Karachi-74000 as manager to the offer in replacement of Citibank N.A.

Thanking you,

Yours faithfully,  
For COLGATE-PALMOLIVE (PAKISTAN) LIMITED

  
(MANSOOR AHMED)  
Company Secretary



**COLGATE-PALMOLIVE COMPANY**

A Delaware Corporation

300 Park Avenue  
New York, NY 10022

June 12, 2019

The Chief Executive  
Colgate-Palmolive (Pakistan) Ltd  
Lakson Square  
Building No.2, Sarwar Shaheed Road  
Karachi-74200

The Executive Director  
Public Offering and Regulated Persons Department  
Securities and Exchange Commission of Pakistan  
National Insurance Corporation Building  
Jinnah Avenue  
Islamabad

The General Manager, Company Affairs  
Pakistan Stock Exchange Limited  
Pakistan Stock Exchange Building  
Stock Exchange Road  
Karachi

Dear Sirs,

**Re: Public announcement of intention to acquire up to twenty-one percent (21%) shares of Colgate Palmolive (Pakistan) Limited by Colgate-Palmolive Company under the Securities Act, 2015 and the Listed Companies (Substantial Acquisition of Voting Shares and Takeovers) Regulations, 2017 (the "Acquisition")**

Please be advised that we have, with immediate effect, appointed Arif Habib Limited of 2/F, Arif Habib Centre, 23, M.T. Khan Road, Karachi 74000 as manager to the offer in respect of the proposed Acquisition in replacement of Citibank N.A. Pakistan.

Authorized signatory

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Stephane Lionnet  
Vice President and Treasurer