

October 30, 2018

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2018

We have to inform you that the Board of Directors of the Company in their meeting held on Tuesday October 30, 2018 at 02:00 p.m. at the Registered Office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi considered and approved the un-audited financial statements of the Company for the quarter ended September 30, 2018.

The financial results of the Company are as per Annexure 'A' attached.

The Quarterly Report of the Company for the period ended September 30, 2018 will be transmitted through PUCRS separately, within the specified time.

Kindly acknowledge.

Yours faithfully,

For COLGATE-PALMOLIVE (PAKISTAN) LIMITED



(TASLEEMUDDIN A. BATLAY)
Director



COLGATE-PALMOLIVE (PAKISTAN) LIMITED
CONDENSED INTERIM PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME - Unaudited

For the Quarter ended September 30, 2018

Annexure "A"

	Quarter ended September 30, 2018	Quarter ended September 30, 2017 (Restated)
	(Rupees in '000)	
Turnover	11,224,679	10,129,429
Sales tax	(1,781,276)	(1,603,543)
Trade discounts	(959,358)	(850,988)
Net turnover	8,484,045	7,674,898
Cost of sales	(5,938,952)	(5,070,552)
Gross profit	2,545,093	2,604,346
Selling and distribution costs	(1,269,047)	(1,305,826)
Administrative expenses	(124,244)	(108,265)
Other expenses	(101,455)	(97,155)
Other income	120,769	75,668
Profit from operations	1,171,116	1,168,768
Finance costs and bank charges	(8,809)	(6,400)
Profit before taxation	1,162,307	1,162,368
Taxation		
- Current - for the period	387,106	363,100
- Deferred	(25,455)	(17,300)
	(361,651)	(345,800)
Profit after taxation	800,656	816,568
Other comprehensive income for the period-net of tax		
Items that may be reclassified subsequently to profit and loss		
(Deficit) / Surplus on investments categorised as 'fair value through other	(6,889)	37,994
Impact of deferred tax	1,722	(5,699)
	(5,167)	32,295
Total comprehensive income for the period	795,489	848,863
	----- (Rupees) -----	
Earnings per share - basic and dilutive	13.91	14.19


