

July 27, 2017

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

FINANCIAL RESULTS FOR THE YEAR ENDED JUNE 30, 2017

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday July 27, 2017 at 08:30 a.m. at the Registered office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi considered and approved the audited financial statements of the Company for the year ended June 30, 2017 and recommended the following:

CASH DIVIDEND

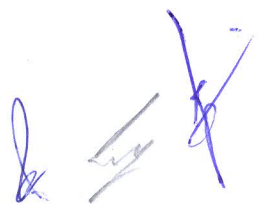
A final cash dividend for the year ended June 30, 2017 @ Rs.20/- per share of Rs.10/- each i.e. 200%. This is in addition to Interim Dividend already paid at Rs.1.50 per share i.e. 150%

The financial results of the Company are as per Annexure 'A' attached.

The Annual General Meeting of the Company will be held on Thursday September 14, 2017 at 10:30 a.m. at Avari Towers Hotel, Fatima Jinnah Road, Karachi.

The above entitlement will be paid to the Shareholders whose names will appear in the Register of members on September 14, 2017.

The Share transfer Books of the Company will be closed from September 08, 2017 to September 14, 2017 (both days inclusive). Transfers received by the Shares Registrar of the Company, M/s. FAMCO Associates (Private) Limited, 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shakra-e-Faisal, Karachi up to the close of business on September 07, 2017 will be treated in time for entitlement of the Dividend to the transferees.

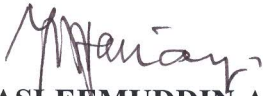


We will be sending you 200 copies of printed accounts for distribution amongst the Trading Right Entitlement (TRE) Certificate Holders of the Exchange 21 days before the date of Annual General Meeting.

Kindly acknowledge.

Yours faithfully,

For COLGATE-PALMOLIVE (PAKISTAN) LIMITED



(TASLEEMUDDIN A. BATLAY)
Director



PROFIT AND LOSS ACCOUNT
For the Year ended June 30,2017

ANNEXURE 'A'

	2017	2016
	----- (Rupees in '000) -----	
Turnover	37,498,961	33,135,291
Sales tax	(5,954,616)	(5,278,903)
Trade and other discounts	(2,207,620)	(2,038,419)
Net turnover	29,336,725	25,817,969
Cost of sales	(18,344,900)	(16,502,405)
Gross profit	10,991,825	9,315,564
Selling and distribution costs	(5,803,719)	(4,870,647)
Administrative expenses	(392,443)	(325,531)
Other expenses	(397,171)	(336,846)
Other income	459,509	416,927
Profit from operations	4,858,001	4,199,467
Finance cost and bank charges	(24,534)	(23,476)
Profit before taxation	4,833,467	4,175,991
Taxation	(1,577,045)	(1,357,102)
Profit after taxation	3,256,422	2,818,889
Other comprehensive income / (loss) for the year - net of tax		
Items that may be reclassified subsequently to profit and loss		
Surplus on investments categorised as 'available for sale'	210,378	240,573
Gain realised on disposal of short term investments	(213,997)	(233,187)
Impact of tax	366	(1,138)
Total Items that may be reclassified subsequently to profit and loss	(3,253)	6,248
Item that will not be reclassified to profit and loss		
Remeasurement of post retirement benefits obligation	(27,014)	(3,696)
Impact of tax	8,375	1,183
Total Items that will not be reclassified to profit and loss	(18,639)	(2,513)
	(21,892)	3,735
Total comprehensive income for the year	3,234,530	2,822,624
	----- Rupees -----	
Earnings per share - basic and dilutive	67.91	58.78

