

January 28, 2016

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

FINANCIAL RESULTS FOR THE HALF-YEAR ENDED DECEMBER 31, 2015

We have to inform you that the Board of Directors of the Company in their meeting held on Thursday January 28, 2016 at 10:00 a.m. at Pullman Dubai Deira City Centre, Deira City Centre – Port Saeed Road, Dubai, UAE considered and approved the un-audited financial statements duly reviewed by the auditors of the Company for the half-year ended December 31, 2015.

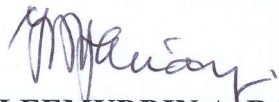
The financial results of the Company are as per Annexure 'A' attached.

We will be sending you 200 copies of printed accounts of the Company for distribution amongst the Trading Right Entitlement (TRE) Certificate Holders of the Exchange.

Kindly acknowledge.

Yours faithfully,

For COLGATE-PALMOLIVE (PAKISTAN) LIMITED



(TASLEEMUDDIN A. BATLAY)

Director



ANNEXURE 'A'
**CONDENSED INTERIM PROFIT AND LOSS ACCOUNT
 FOR THE QUARTER AND SIX MONTHS PERIOD ENDED DECEMBER 31, 2015**

	Quarter ended December 31, 2015	Quarter ended December 31, 2014	Six months period ended December 31, 2015	Six months period ended December 31, 2014
------(Rupees in '000)-----				
Turnover	8,209,138	7,698,948	16,003,195	15,476,184
Sales tax	(1,309,072)	(1,221,588)	(2,551,296)	(2,459,581)
Trade discounts	(495,092)	(471,047)	(984,675)	(858,157)
Net turnover	6,404,974	6,006,313	12,467,224	12,158,446
Cost of sales	(4,090,088)	(4,172,094)	(8,053,075)	(8,394,533)
Gross profit	2,314,886	1,834,219	4,414,149	3,763,913
Selling and distribution costs	(1,183,115)	(1,068,289)	(2,268,556)	(2,040,557)
Administrative expenses	(75,113)	(68,482)	(146,916)	(129,375)
Other expenses	(84,051)	(51,695)	(158,267)	(126,573)
Other income	63,527	31,286	114,238	109,666
Profit from operations	1,036,134	677,039	1,954,648	1,577,074
Finance cost and bank charges	(6,140)	(5,206)	(11,334)	(9,970)
Profit before taxation	1,029,994	671,833	1,943,314	1,567,104
Taxation				
- Current - for the period	341,868	220,798	638,368	500,798
- for prior year	(11,263)	(3,857)	(11,263)	(3,857)
- Deferred	330,605	216,941	627,105	496,941
	17,158	(23,453)	(17,799)	(20,806)
	(347,763)	(193,488)	(609,306)	(476,135)
Profit after taxation	682,231	478,345	1,334,008	1,090,969
Other comprehensive income for the period - net of tax				
Surplus on investments categorised as 'available for sale'	33,876	34,160	81,451	30,005
Impact of deferred tax	(6,270)	(5,047)	(12,217)	(4,528)
	27,606	29,113	69,234	25,477
Total comprehensive income for the period	709,837	507,458	1,403,242	1,116,446
------(Rupees)-----				
Earnings per share	14.23	9.97	27.82	22.75