

27 October 2014

The General Manager
Karachi Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

FAX NO.111-573-329
UNDER SEALED COVER

Dear Sir,

FINANCIAL RESULTS FOR THE QUARTER ENDED 30 SEPTEMBER 2014

We have to inform you that the Board of Directors of our Company in their meeting held on Monday 27 October 2014 at 10:30 a.m. at the Registered office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi has considered and approved the unaudited financial statements for the quarter ended 30 September 2014.

The financial results of the Company are as per Annexure 'A' attached.

We will be sending you 200 copies of printed accounts for distribution amongst the Trading Right Entitlement (TRE) Certificate Holders of the Exchange.

Kindly acknowledge.

Yours faithfully,

For COLGATE-PALMOLIVE (PAKISTAN) LIMITED


(TASLEEMUDDIN A. BATLAY)
Director





CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (Unaudited)
For the Quarter ended September 30, 2014

Annexure 'A'

	Quarter ended September 30, 2014	Quarter ended September 30, 2013
	(Rupees in '000)	
Turnover	7,777,236	6,944,581
Sales tax	(1,237,993)	(1,098,665)
Trade discounts	(387,110)	(372,652)
Net turnover	<u>6,152,133</u>	<u>5,473,264</u>
Cost of sales	<u>(4,222,439)</u>	<u>(3,973,386)</u>
Gross profit	1,929,694	1,499,878
Selling and distribution costs	(972,268)	(826,157)
Administrative expenses	(60,893)	(51,677)
Other expenses	(74,878)	(60,672)
Other income	78,380	25,156
Profit from operations	<u>900,035</u>	<u>586,528</u>
Finance costs and bank charges	<u>(4,764)</u>	<u>(4,191)</u>
Profit before taxation	895,271	582,337
Taxation		
- Current - for the period	<u>280,000</u>	<u>212,900</u>
- Deferred	<u>2,647</u>	<u>(2,437)</u>
	<u>(282,647)</u>	<u>(210,463)</u>
Profit after taxation	612,624	371,874
Other comprehensive income for the period-net of tax		
Items that may be reclassified subsequently to profit and loss		
Surplus on investments categorised as 'available for sale'	<u>(4,155)</u>	<u>14,184</u>
Impact of deferred tax	<u>519</u>	<u>(1,417)</u>
	<u>(3,636)</u>	<u>12,767</u>
Total comprehensive income for the period	<u>608,988</u>	<u>384,641</u>
	----- (Rupees) -----	
Earnings per share	<u>12.77</u>	<u>7.75</u> (Restated)

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