

24 July 2014

The General Manager
Karachi Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road,
Karachi

FAX NO. 111-573-329
UNDER SEALED COVER

Dear Sir,

FINANCIAL RESULTS FOR THE YEAR ENDED 30 JUNE 2014

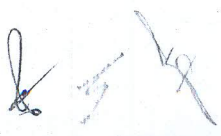
We have to inform you that the Board of Directors of our Company in their meeting held on Thursday 24 July 2014 at 09:30 a.m. at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi recommended the following:

CASH DIVIDEND

A final Cash Dividend for the year ended 30 June 2014 @ Rs.17/- per share of Rs.10/- each i.e. 170%.

The financial results of the Company are as follows:

	2014	2013
	(Rupees in '000')	
Turnover	29,367,346	25,515,265
Sales tax	(4,668,503)	(3,869,346)
Trade discounts	(1,472,757)	(1,378,479)
Net turnover	23,226,086	20,267,440
Cost of sales	(16,645,655)	(14,594,894)
Gross profit	6,580,431	5,672,546
Selling and distribution cost	(3,811,056)	(3,120,036)
Administrative expenses	(223,672)	(182,138)
Other expenses	(209,036)	(181,301)
Other income	140,728	89,154
Profit from operations	2,477,395	2,278,225
Finance cost and bank charges	(17,796)	(15,376)
Profit before taxation	2,459,599	2,262,849
Taxation	(766,346)	(673,699)
Profit after taxation	1,693,253	1,589,150



Other Comprehensive income for the year- net of tax

Items that may be reclassified subsequently to profit and loss

Surplus on investments categorized as 'available for sale'
Gain realized on disposal of short term investments
Impact of tax

Total items that may be reclassified subsequently to profit and loss

Item that will not be reclassified to profit and loss

Remeasurement of post retirement benefits obligation
Impact of tax

Total items that will not be reclassified to profit and loss

Total Comprehensive income for the year

104,094	31,078
(49,484)	(3,536)
(6,826)	(2,761)
47,784	24,781
(25,583)	(15,229)
8,698	5,087
(16,885)	(10,142)
30,899	14,639
1,724,152	1,603,789

-----Rupees-----
(Restated)

Earnings per share

35.31 **33.14**

The Annual General Meeting of the Company will be held on Wednesday 17 September 2014 at 10:30 a.m. at Avari Towers Hotel, Fatima Jinnah Road, Karachi.

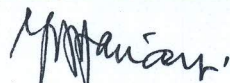
The Share Transfer Books of the Company will be closed from 11 September 2014 to 17 September 2014 (both days inclusive).

Transfers received by the Company's Shares Registrar M/s. FAMCO Associates (Pvt.) Ltd. 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shakra-e-Faisal, Karachi upto the close of business on 10 September 2014 will be treated in time for the purpose of entitlement of cash dividend to the transferees.

We will be sending you 200 copies of printed accounts for distribution amongst the members of the Exchange in due course of time.

Yours faithfully,

For COLGATE-PALMOLIVE (PAKISTAN) LIMITED


(TASLEEMUDDIN A. BATLAY)
Director

