



COLGATE-PALMOLIVE (PAKISTAN) LTD

Lakson Square, Building No.2,
Sarwar Shaheed Road, Karachi-74200
Telephone : 3569 8000
Fax : 92-21-3568 4712
E-mail : colgatep@cyber.net.pk

28 January 2013

The General Manager
Karachi Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
KARACHI

FAX NO. 111-573-329
UNDER SEALED COVER

The General Manager
Lahore Stock Exchange Limited
19, Khayaban-e-Aiwan-e-Iqbal
P.O. Box No.1315
LAHORE-54000

FAX NO.042-36368485
THROUGH COURIER SERVICE

Dear Sirs,

FINANCIAL RESULTS FOR THE HALF YEAR ENDED 31 DECEMBER 2012

We have to inform you that the Board of Directors of the Company in their meeting held on Monday 28 January 2013 at 10:00 a.m. at the registered office at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi considered and approved the un-audited financial statements of the Company for the half year ended 31 December 2012 duly reviewed by the auditors of the Company.

The financial results of the Company are as follows:

	Quarter ended		Six months period ended	
	December 31, 2012	December 31, 2011	December 31, 2012	December 31, 2011
	<u>(Rupees in '000)</u>			
Turnover	6,099,451	5,738,568	12,051,505	11,094,961
Sales tax	(919,985)	(832,442)	(1,818,448)	(1,618,707)
Trade discounts	(323,952)	(263,744)	(616,718)	(545,146)
Net turnover	4,855,514	4,642,382	9,616,339	8,931,108
Cost of sales	(3,538,471)	(3,343,535)	(6,940,682)	(6,384,305)
Gross profit	1,317,043	1,298,847	2,675,657	2,546,803
Selling and distribution costs	(792,451)	(657,088)	(1,508,019)	(1,248,374)
Administrative expenses	(44,696)	(45,614)	(88,527)	(88,813)

Page 1 of 2