



**COLGATE-PALMOLIVE (PAKISTAN) LTD**

Lakson Square, Building No.2,  
Sarwar Shaheed Road, Karachi-74200  
Telephone : 3589 8000  
Fax : 92-21-3568 4712  
E-mail : colgatep@cyber.net.pk

09 January 2013

The General Manager  
Karachi Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
KARACHI

FAX NO. 111-573-329

Dear Sir,

**FREE-FLOAT OF SHARES**

In accordance with the Regulation No.21(3) of the Listing Regulations, we provide the .....  
Free-Float of shares of our Company as on 31 December 2012 hereunder:

Total Outstanding Shares		43,595,390
Less: Shares held by Directors/Sponsors .....	15,357,447	
Government Holdings as promoter/acquirer/controller	--	
Shares held by Associated Companies (cross holdings)	25,262,168	
Shares held with general public in Physical Form	<u>236,488</u>	
		<u>40,856,073</u>
<b>Free Float:</b>		<u><u>2,739,317</u></u>
Total number of shares available in CDS	<u>30,280,326</u>	
Total number of shares in Physical form	<u>13,315,064</u>	

Yours Sincerely,  
For **COLGATE-PALMOLIVE (PAKISTAN) LIMITED**

*Mansoor Ahmed*  
**(MANSOOR AHMED)**  
Company Secretary .....

*[Handwritten signature]*