



**COLGATE-PALMOLIVE (PAKISTAN) LTD**

Lakson Square, Building No.2,  
Sarwar Shaheed Road, Karachi-74200  
Telephone : 3569 8000  
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E-mail: colgatep@cyber.net.pk

12 October 2012

The General Manager  
Karachi Stock Exchange  
(Guarantee) Limited  
Stock Exchange Building  
Stock Exchange Road  
KARACHI

FAX NO. 111-573-329

Dear Sir,

**FREE-FLOAT OF SHARES**

In accordance with the Regulation No.21(3) of the Listing Regulations, we provide the Free-Float of shares of our Company as on 30 September 2012 hereunder:

Total Outstanding Shares		36,329,492
Less: Shares held by Directors/Sponsors	12,797,879	
Government Holdings as promoter/acquirer/controller	--	
Shares held by Associated Companies (cross holdings)	21,051,809	
Shares held with general public in Physical Form	<u>197,300</u>	
		<u>34,046,988</u>
<b>Free Float:</b>		<u><u>2,282,504</u></u>
Total number of shares available in CDS	<u>25,233,353</u>	
Total number of shares in Physical form	<u>11,096,139</u>	

Yours Sincerely,  
For **COLGATE-PALMOLIVE (PAKISTAN) LIMITED**

  
**(MANSOOR AHMED)**  
Company Secretary



Note: The Bonus Shares @ 20% have been approved by the members of the Company in the AGM held on 24 September 2012. However, the Bonus Shares have been dispatched/credited into the members' accounts/sub accounts maintained with CDC on 01/02 October 2012. Therefore, the said Bonus Shares are not included in the aforesaid Free Float of Shares.