



**COLGATE-PALMOLIVE (PAKISTAN) LTD**

Lakson Square, Building No.2,  
Sarwar Shaheed Road, Karachi-74200  
Telephone : 3569 8000  
Fax : 92-21-3568 4712  
E-mail: colgatep@cyber.net.pk

10 April 2012.

**The General Manager**  
Karachi Stock Exchange  
(Guarantee) Limited  
Stock Exchange Building  
Stock Exchange Road  
**KARACHI**

**FAX NO. 111-573-329**

Dear Sir,

**FREE-FLOAT OF SHARES**

In accordance with the Regulation No.21(3) of the Listing Regulations, we provide the Free-Float of shares of our Company as on 31 March 2012 hereunder:

Total Outstanding Shares		36,329,492
Less: Shares held by Directors/Sponsors	174,269	
Government Holdings as promoter/acquirer/controller	--	
Shares held by Associated Companies (cross holdings)	22,358,209	
Shares held with general public in Physical Form	209,789	
Persons/Bodies with "Controlling interest"	13,086,410	35,828,677
<b>Free Float:</b>		<u>500,815</u>
Total number of shares available in CDS	<u>25,220,864</u>	
Total number of shares in Physical form	<u>11,108,628</u>	

Yours Sincerely,  
For **COLGATE-PALMOLIVE (PAKISTAN) LIMITED**

*Mansoor Ahmed*  
**(MANSOOR AHMED)**  
Company Secretary