



COLGATE-PALMOLIVE (PAKISTAN) LTD

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28 July 2011

The General Manger
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
KARACHI

FAX NO. 111-573-329
UNDER SEALED COVER

The General Manager
Lahore Stock Exchange
(Guarantee) Limited
19, Khayaban-e-Aiwan-e-Iqbal
LAHORE-54000

FAX NO.042-111-441-441
THROUGH COURIER SERVICE

Dear Sirs,

FINANCIAL RESULTS FOR THE YEAR ENDED 30 JUNE 2011

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday 28 July 2011 at 09:30 a.m. recommended the following:

(i) CASH DIVIDEND

A final Cash Dividend for the year ended 30 June 2011 @ Rs.14/- per share i.e. 140%.

(ii) BONUS SHARES

It has been recommended by the Board of Directors to issue Bonus Shares in the proportion of 3 shares for every 20 shares held i.e. 15% for the year ended 30 June 2011. A copy of the Auditors' Certificate in respect of free reserves is enclosed herewith.

The financial results of the Company are as follows:

	2011	2010
	(Rupees in'000')	
Turnover	18,132,057	14,583,936
Sales tax	(2,778,948)	(2,142,056)
Special excise duty	(215,807)	(118,273)
Trade discounts	<u>(986,882)</u>	<u>(794,297)</u>
Net turnover	14,150,420	11,529,310
Cost of sales	<u>(9,989,856)</u>	<u>(7,699,401)</u>
Gross Profit	4,160,564	3,829,909