



COLGATE-PALMOLIVE (PAKISTAN) LTD

Lakson Square, Building No.2,
Sarwar Shaheed Road, Karachi-74200
Telephone : 3569 8000
Fax : 92-21-3568 4712
E-mail: colgatep@cyber.net.pk

25 October 2010

The General Manager
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
KARACHI

FAX NO. 111-573-329
UNDER SEALED COVER

Dear Sirs,

FINANCIAL RESULTS FOR THE QUARTER ENDED 30 SEPTEMBER 2010

We have to inform you that the Board of Directors of the Company in their meeting held on Monday 25 October 2010 at 10:00 a.m. considered and approved the un-audited financial statements of the Company for the Quarter ended 30 September 2010.

The financial results of the Company are as follows:

	Quarter ended September 30, 2010	Quarter ended September 30, 2009
	Rupees in '000	
Turnover	3,898,969	3,540,969
Sales tax	(593,876)	(521,139)
Special excise duty	(30,830)	(28,794)
Trade discounts	(222,971)	(179,854)
Net turnover	3,051,292	2,811,182
Cost of sales	(2,187,820)	(1,764,247)
Gross profit	863,472	1,046,935
Selling and distribution costs	(489,542)	(439,817)
Administrative expenses	(35,998)	(33,321)
Other operating expenses	(32,469)	(49,130)
Other operating income	18,403	26,638
Profit from operations	323,866	551,305
Finance Costs	(2,661)	(2,672)
Profit before taxation	321,205	548,633