



COLGATE-PALMOLIVE (PAKISTAN) LTD.

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24 April 2009

The General Manager
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
KARACHI

FAX NO. 111-573-329
UNDER SEALED COVER

The General Manager
Lahore Stock Exchange
(Guarantee) Limited
19, Khayaban-e-Aiwan-e-Iqbal
P.O. Box No.1315
LAHORE-54000

FAX NO.042-111-441-441
THROUGH T.C.S.

Dear Sirs,

FINANCIAL RESULTS FOR THE QUARTER/PERIOD ENDED 31 MARCH 2009

We have to inform you that the Board of Directors of the Company in their meeting held on Friday 24 April 2009 at 10:00 a.m. considered and approved the un-audited financial statements of the Company for the Quarter/Period ended 31 March 2009.

The financial results of the Company are as follows:

| | <u>Quarter ended</u> | | <u>Nine Months period ended</u> | |
|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | <u>March 31,</u> <u>2009</u> | <u>March 31,</u> <u>2008</u> | <u>March 31,</u> <u>2009</u> | <u>March 31,</u> <u>2008</u> |
| | <u>Rupees In '000</u> | | | |
| Turnover | <u>3,752,597</u> | <u>2,074,937</u> | <u>10,365,655</u> | <u>6,319,709</u> |
| Sales Tax and special excise duty | <u>(570,942)</u> | <u>(303,871)</u> | <u>(1,589,021)</u> | <u>(930,483)</u> |
| Trade Discounts | <u>(172,538)</u> | <u>(127,545)</u> | <u>(491,929)</u> | <u>(367,024)</u> |
| Net turnover | <u>3,009,117</u> | <u>1,643,521</u> | <u>8,284,705</u> | <u>5,022,202</u> |
| Cost of sales | <u>(2,181,400)</u> | <u>(1,133,591)</u> | <u>(6,467,207)</u> | <u>(3,482,802)</u> |
| Gross Profit | <u>827,717</u> | <u>509,930</u> | <u>1,817,498</u> | <u>1,539,400</u> |
| Selling & distribution costs | <u>(378,447)</u> | <u>(212,765)</u> | <u>(911,471)</u> | <u>(679,030)</u> |
| Administrative expenses | <u>(24,036)</u> | <u>(19,557)</u> | <u>(70,370)</u> | <u>(52,573)</u> |
| Other operating expenses | <u>(30,787)</u> | <u>(18,765)</u> | <u>(58,442)</u> | <u>(56,101)</u> |
| Other operating Income | <u>7,525</u> | <u>9,462</u> | <u>18,122</u> | <u>27,705</u> |
| Profit from operations | <u>401,972</u> | <u>268,305</u> | <u>795,337</u> | <u>779,401</u> |