



COLGATE-PALMOLIVE (PAKISTAN) LTD

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24 April 2008

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The Managing Director
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
KARACHI

FAX NO. 111-573-329
UNDER SEALED COVER

The Managing Director
Lahore Stock Exchange
(Guarantee) Limited
19, Khayaban-e-Aiwan-e-Iqbal
P.O. Box No.1315
LAHORE-54000

FAX NO.042-111-441-441
THROUGH T.C.S.

Dear Sirs,

FINANCIAL RESULTS FOR THE QUARTER/PERIOD ENDED 31 MARCH 2008

We have to inform you that the Board of Directors of the Company in their meeting held on Wednesday 24 April 2008 at 11:15 a.m. considered and approved the un-audited financial statements of the Company for the Quarter/Period ended 31 March 2008.

The financial results of the Company are as follows:

	<u>Quarter ended</u>		<u>Nine Months period ended</u>	
	<u>March 31,</u> <u>2008</u>	<u>March 31,</u> <u>2007</u>	<u>March 31,</u> <u>2008</u>	<u>March 31,</u> <u>2007</u>
	Rupees In '000			
Turnover	2,074,937	1,904,701	6,319,709	5,481,136
Sales Tax and special excise duty	(303,871)	(265,216)	(930,483)	(762,956)
Trade Discounts	(127,545)	(115,419)	(367,024)	(316,236)
Net turnover	1,643,521	1,524,066	5,022,202	4,401,944
Cost of sales	(1,133,591)	(1,076,008)	(3,482,802)	(3,047,482)
Gross Profit	509,930	448,058	1,539,400	1,354,462
Selling & distribution costs	(212,765)	(208,143)	(679,030)	(615,564)
Administrative expenses	(19,317)	(14,196)	(51,901)	(40,947)
Other operating expenses	(19,005)	(16,803)	(56,773)	(49,698)
Other operating Income	12,920	10,017	34,967	38,224
Profit from operations	271,763	218,933	786,663	686,477