



COLGATE-PALMOLIVE (PAKISTAN) LTD

Lakson Square, Building No. 2,
Sarwar Shaheed Road, Karachi-74200
Telephone : 569 8000
Fax : 92-21-568 4712
E-mail: colgatep@cyber.net.pk

20 February 2008

The Managing Director
Karachi Stock Exchange (Guarantee) Ltd.
Stock Exchange Building
Stock Exchange Road
Off: I.I.Chundrigar Road
KARACHI

FAX - 2415763, 2437560 & 2460923

BY HAND DELIVERY

The Managing Director
Lahore Stock Exchange
(Guarantee) Limited
19, Khayaban-e-Aiwan-e-Iqbal
LAHORE-54000

FAX - 111 441 441

THROUGH COURIER SERVICE

Dear Sir,

FINANCIAL RESULTS FOR THE HALF YEAR ENDED 31 DECEMBER 2007

We have to inform you that the Board of Directors of the Company in their meeting held on Wednesday 20 February 2008 at 11.00 a.m. at the registered office at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi considered and approved the unaudited financial statements for the half year ended 31 December 2007.

The financial results of the Company are as follows:

	Quarter ended		Six months period ended	
	December 31, 2007	December 31, 2006	December 31, 2007	December 31, 2006
	(Rupees in thousand)			
Turnover	2,130,627	1,790,992	4,244,772	3,576,435
Sales tax and special excise duty	(315,167)	(248,917)	(626,612)	(497,740)
Trade discounts	(120,575)	(100,306)	(239,479)	(200,817)
Net turnover	1,694,885	1,441,769	3,378,681	2,877,878
Cost of sales	(1,164,481)	(988,516)	(2,349,211)	(1,971,474)
Gross profit	530,404	453,253	1,029,470	906,404