

**BERGER**Pioneers of LEAD-FREE **Robbialac** Paints**BERGER PAINTS PAKISTAN LTD.**

www.berger.com.pk

The General Manager  
Karachi Stock Exchange (Guarantee) Limited  
Stock Exchange Building  
Karachi  
Fax No. 111-573-329

April 22, 2013

Dear Sir

**FINANCIAL RESULTS FOR THE PERIOD ENDED  
FROM JULY 01, 2012 TO March 31, 2013**

We have to inform you that the Board of Directors of our Company in their meeting held on April 22, 2013 at 2:30pm. at X-3 Manghopir road S.I.T.E, Karachi, has approved the following:

**FINANCIAL RESULTS**

The financial results of the Company for the period ended March 31, 2013 are as follows:

**PROFIT & LOSS ACCOUNT**

	For the nine months ended		For the quarter ended	
	31 Mar 2013	31 Mar 2012	31 Mar 2013	31 Mar 2012
	------(Rupees in thousand)-----			
Net sales	3,021,746	2,868,380	994,240	921,419
Cost of sales	2,383,003	2,295,278	782,810	737,245
Gross Profit	638,743	573,102	211,430	184,174
Administrative expenses	112,729	104,307	38,621	33,447
Distribution cost	406,625	383,831	135,373	129,376
	519,354	488,139	173,994	162,824
Operating Profit	119,389	84,964	37,438	21,351
Other operating income	42,835	62,694	15,884	10,685
	162,224	137,658	53,320	32,036
Finance cost	124,614	160,388	38,146	51,759
Other charges	2,322	8,959	989	(615)
	126,936	169,347	39,135	51,144
Profit before taxation	35,288	(31,689)	14,185	(19,108)
Taxation	(15,109)	(33,205)	(4,377)	(9,552)
Profit after taxation	20,179	(64,974)	9,808	(28,660)
Earning per share - basic and diluted	Rs. 1.11	(Rs. 3.57)	Rs. 0.54	(Rs. 1.58)

Yours truly

*Abdul Wahid Qureshi*  
Abdul Wahid Qureshi  
Company Secretary