



Quarterly Report September 30,

2024

2024

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COMPANY INFORMATION

Board of Directors

Aamir H. Shirazi
Chairman

Bashir Makki
Director

Fahd K. Chinoy
Director

Mehreen Amin
Director

Sanaullah Qureshi
Director

Toru Furuya
Director

Ali H. Shirazi
President / Chief Executive

Faizan Raza Nayani
Company Secretary

Audit Committee

Sanaullah Qureshi
Chairman

Bashir Makki
Member

Fahd K. Chinoy
Member

Faiz Ullah Ghazi
Secretary & Head of Internal Audit

Human Resource and Remuneration Committee

Mehreen Amin
Chairperson

Ali H. Shirazi
Member

Bashir Makki
Member

Adnan Hameed
Secretary

Management Committee

Ali H. Shirazi
President / Chief Executive

Mansoor Jamil Khan
Chief Operating Officer

Adnan Hameed
General Manager Human Resource

Ahmar Waheed
General Manager Admin & IR

Iftikhar ul Islam
General Manager Marketing

Muhammad Asher Ahmad
General Manager Information Technology

Muhammad Rafi
General Manager Service &
Business Development

Rizwan Ahmed
Chief Financial Officer

Sami Ahmed
General Manager Quality Assurance

Sheikh Adeel-ur-Rehman
General Manager Supply Chain

Tehseen Raza
General Manager Plant

Auditors

ShineWing Hameed Chaudhri & Co.
Chartered Accountants

Legal Advisors

Mohsin Tayebaly & Co.

Tax Advisors

EY Ford Rhodes
Chartered Accountants

COMPANY INFORMATION

Bankers

Allied Bank Limited
Askari Bank Limited
Bank Alfalah Limited
Faysal Bank Limited
Habib Bank Limited
Habib Metropolitan Bank Limited
MCB Bank Limited
MCB Islamic Bank Limited
Meezan Bank Limited
National Bank of Pakistan
Soneri Bank Limited
United Bank Limited

Share Registrar

Hameed Majeed Associates (Pvt) Limited
Karachi Chambers, Hasrat Mohani Road,
Karachi
Tel: (021) 32424826 & 32469573
Fax: (021) 32424835
E-mail: shares@hmaconsultants.com.pk

Registered Office and Factory

D-181, Central Avenue, S.I.T.E.,
Karachi-75730
UAN: 111-247-225
Fax: (021) 32564703

Karachi Sales Office

4-C, Khayaban-e-Tanzeem, Tauheed
Commercial, Phase V, D.H.A., Karachi
Tel: (021) 35877911-15
Fax: (021) 35877916

Karachi Service Center

PPI Building, Near Sindh Secretariat, Karachi
Tel: (021) 32636057 & 32626478

Sukkur Sales Office and Service Center

Pak Memon Cooperative Housing Society,
Opposite Government Wheat Godown,
Shikarpur Bypass, Sukkur
Tel: (071) 5806124-26

Lahore Sales Office

Plaza No. 68/1, XX-DHA Lahore Cantt.,
Phase 3, D.H.A., Lahore
Tel: (042) 37186388-91

Lahore Service Center

U-STORE-3, Moaza Maraka,
Multan Road, Lahore

Faisalabad Sales Office and Service Center

54 Chenab Market, Madina Town, Faisalabad
Tel: (041) 8713127

Multan Sales Office

Azmat Wasti Road, Chowk Dera Adda,
Multan-60000
Tel: (061) 4548017

Multan Service Center

Plot No. 109-110,
Multan Industrial Estate, Phase II, Multan
Tel: (061) 6538715-8

Peshawar Sales Office and Service Center

First Floor, Zeenat Plaza, G.T. Road, Peshawar
Tel: (091) 2262485

Islamabad Sales Office

Ground Floor, Plot No. 784/75,
Islamabad Corporate Center,
Golra Road, Islamabad
Tel: (051) 5495638 & 5495788

Rawalpindi Service Center

New Naralla Market, Shop No. 3, IJP
Road, Near Metro Bus Station, Rawalpindi
Tel: (051) 4856515

Rahim Yar Khan Sales Office

Makhdoom Altaf Road, West Sadiq, Canal
Bank, Near City School, Rahim Yar Khan
Tel: (068) 5883415-7 & 5888068

Sahiwal Sales Office and Service Center

Plot No. 449-1, Ice Factory, Main G.T.
Road, Near Pakpattan Chowk, Sahiwal
Tel: (040) 4400445 & 4400545

Company Website

www.abl.atlas.pk

Email Address

abl@abl.atlas.pk

CHAIRMAN'S REVIEW

I am pleased to present the un-audited results of your Company for the first quarter ended September 30, 2024.

The Economy

Pakistan's economy is exhibiting positive trends in the early months of FY-25 with inflation declining to single digit, industrial output witnessing an increase and large exporting sectors are growing. The current account deficit has contracted, demonstrating resilience in the fiscal sector, supported by prudent government measures.

On the external front, the current account showed a deficit of USD 0.2 billion for Jul-Aug FY-25, a marked improvement from USD 0.9 billion during corresponding period, with goods exports increasing by 7.2% to USD 4.9 billion. Foreign Direct Investment (FDI) surged by 55.5%, amounting to USD 350 million, with significant contributions from sectors such as power and oil & gas exploration. Workers' remittance also increased by 44.0% reaching USD 5.9 billion. CPI inflation registered at 9.2% during Jul-Sep FY-25, much reduced level during last couple of years. FBR's net tax collection rose by 20.6% to reach Rs.1.5 trillion during Jul-Aug FY-25, yet short of target for the period. In response to diminishing inflationary pressures, the policy rate was reduced by 450 basis points to 17.50%. The Pakistan Stock Market continues its upward trajectory, with the PSX-100 index closing at above 81,000 points.

The Executive Board of the International Monetary Fund (IMF) approved the USD 7.0 billion Extended Fund Facility (EFF) for Pakistan in the month of September. The re-entry into an extended IMF program will ensure the continuation of prudent macro-economic policies that will pave the way for growth later. Release of the IMF tranche will also unlock funds from international lenders. These inflows are expected to bolster the country's foreign exchange reserves and provide relief from external pressures. A reform pertaining to the energy sector has already been implemented, and both electricity and gas tariffs have been hiked to contain circular debt.

During July 2024, the Large-Scale Manufacturing (LSM) sector rebounded, recording a growth of 2.4%, reversing the previous contraction of 5.4% in July 2023. Notably, 14 out of 22 sectors reported positive growth, particularly in textiles and automobiles.

Operating Results

During the first quarter of FY-25, your Company achieved sales of Rs.9.9 billion as compared to Rs.10.2 billion in the same quarter of last year, down by 2.8%. This decrease was mainly due to decline in demand of batteries in the replacement market and competitive pricing, affecting cost sensitive consumers. Cost of sales was registered at Rs.8.6 billion as compared to Rs.8.8 billion of last year, down by 2.9%, consistent with the sales mix and volume. This resulted in gross profit of Rs.1,291 million as compared to Rs.1,325 million, down by 2.6%. Operating expenses stood at Rs.568 million as compared to Rs.491 million in the corresponding quarter, up 15.6%. The operating profit decreased to Rs.704 million as compared to Rs.810 million, down by 13.1%. Finance cost decreased to Rs.314 million from Rs.382 million, down by 17.9%, due to reduction in mark-up rates and efficient working capital management.

Profit before tax for first quarter of FY-25 stood at Rs.390 million as compared to Rs.428 million for same quarter last year, down by 8.7%. After providing Rs.166 million for taxation, the profit after tax stood at Rs.225 million as compared to Rs.263 million, down by 14.6%. Earnings per share for the quarter was Rs.6.41 as compared to Rs.7.51 for the same quarter of last year.

Future Prospects

Despite the ongoing reforms and recoveries in the economy, the efforts should evolve at broadening the tax base, curtailing Public Sector Enterprises (PSE) losses and reducing the reliance on domestic and foreign debts. Additionally, geopolitical tensions in the Middle East could influence global freight charges and oil prices. The auto industry will likely remain under pressure due to restrictive auto finance terms.

Keeping in view the current socio-economic situation, persistent adjustments in energy tariffs and increased demand of batteries in solar applications, the demand for your Company's products is expected to remain stable. Your Company is well aligned to take advantage of the situation and is hopeful of maintaining market share along with ensuring reasonable margins. Smart capex allocated for HSE, production process, information technology and engineering & development will continue to enhance business efficiency.

Capitalizing on unmatched quality, product innovation and after sales service, your Company will continue to strive for new product line-up, and will explore new territories and export markets. Curbing costs and maintaining high quality of product will remain the focus of your Company. For achieving these objectives, the "Atlas Way" will continue to remain the guiding principles of your Company's business philosophy.

عستاروں سے آگے جہاں اور بھی ہیں
(Always strive for the best)

Acknowledgements

I take this opportunity to acknowledge and appreciate the devoted and sincere services of all associates and management staff of all cadres of the Company.

I would also like to thank our JV Partners GS Yuasa International Limited; Japan, Board of Directors, shareholders, bankers, vendors and customers for their continuous support and guidance. I also thank Mr. Ali H. Shirazi, President / Chief Executive of your Company and the management team for their dedication and commitment to achieve sustained growth year after year.



Aamir H. Shirazi
Chairman

Karachi: October 28, 2024

آپریٹنگ منافع 810 ملین روپے کے مقابلے میں 13.1 فیصد کم ہو کر 704 ملین روپے ہو گیا۔ فنانس کی لاگت مارک اپ کی شرحوں میں کمی اور روکنگ کیپٹل کے مؤثر انضمام کی وجہ سے 382 ملین روپے کے مقابلے میں 17.9 فیصد کمی کے بعد 314 ملین روپے ہو گئی۔

مالی سال 2025 کی پہلی سہ ماہی کے لئے قبل از ٹیکس منافع 390 ملین روپے رہا جو گزشتہ سال کی اسی سہ ماہی میں 428 ملین روپے تھا، جو 8.7 فیصد کمی کی کو ظاہر کرتا ہے۔ محصولات کے لئے 166 ملین روپے فراہم کرنے کے بعد، بعد از ٹیکس منافع 14.6 فیصد کمی کے ساتھ 225 ملین روپے رہا جو گزشتہ سال کی اسی سہ ماہی میں 263 ملین روپے تھا۔ اس سہ ماہی کے لئے فی حصص آمدنی گزشتہ سال کی اسی سہ ماہی کے 7.51 روپے کے مقابلے میں 6.41 روپے رہی۔

مستقبل کے خدو خال

معیشت میں جاری اصلاحات اور بحالی کے باوجود، کوششوں کو ٹیکس میں بڑھانے، پبلک سیکٹرانٹز پرائزز (PSE) کے خسارے کو کم کرنے اور اندرونی اور بیرونی قرضوں پر انحصار میں کمی پر مرکوز ہونا چاہئے۔ مزید برآں، مشرق وسطیٰ کا جدید پولیٹیکل تناؤ عالمی سطح پر فریٹ (freight) چارجز اور تیل کی قیمتوں کو متاثر کر سکتا ہے۔ تاہم آئو فنانس کی سخت شرائط کی وجہ سے آئو اینڈ سٹری کے بدستور دباؤ میں رہنے کی توقع ہے۔

موجودہ سماجی و اقتصادی صورتحال، توانائی کے نرخوں میں مسلسل تبدیلیوں اور شمسی منصوبوں میں بیٹریوں کی بڑھتی ہوئی مانگ کو مد نظر رکھتے ہوئے توقع کی جا رہی ہے کہ آپ کی کمپنی کی مصنوعات کی مانگ برقرار رہے گی۔ آپ کی کمپنی صورتحال سے فائدہ اٹھانے کے لئے پوری طرح تیار ہے اور معقول مارجن کو یقینی بنانے کے ساتھ ساتھ مارکیٹ شیئر کو برقرار رکھنے کے لئے پُر امید ہے۔ HSE، پیداواری عمل، انفاٹرنش ٹیکنالوجی اور انجینئرنگ اینڈ ڈیولپمنٹ کے لئے مختص اسمارٹ ٹیکنیکس کا روبرو باری کارکردگی کو بڑھاتا رہے گا۔

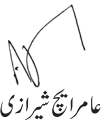
بہترین معیار، مصنوعات کی جدت اور بعد از فروخت سروس سے فائدہ اٹھاتے ہوئے، آپ کی کمپنی نئے علاقوں اور برآمدی منڈیوں کی تلاش کے ذریعے مارکیٹ میں بہتر رسائی کے لئے کوشاں رہے گی۔ لاگت کو کم کرنا اور کمپنی کے بہترین معیار کو برقرار رکھنا آپ کی کمپنی کی توجہ کا مرکز رہے گا۔ ان مقاصد کے حصول کے لئے ”ٹلس وے“ آپ کی کمپنی کے کاروباری فلسفے کے رہنما اصول بنے رہیں گے۔

ستاروں سے آگے جہاں اور بھی ہیں

(Always strive for the best)

اظہار تشکر

میں آپ کی کمپنی کے بورڈ آف ڈائریکٹرز کی ایما، پُر تمام ایسوسی ایٹس اور ہر سطح کے مینجمنٹ اسٹاف کا شکریہ ادا کرنا چاہوں گا، جنہوں نے مستقل مزاجی، انتھک محنت اور لگن کے ساتھ اپنی ذمہ داریاں نبھائیں۔ میں اس موقع پر اپنے جوائنٹ ونٹپر پارٹنر GS Yuasa انٹرنیشنل لمیٹڈ جاپان، بورڈ آف ڈائریکٹرز، حصص یافتگان، بینکار، فروخت کار (ڈینڈرز) اور صارفین کو ان کی مسلسل حمایت اور رہنمائی پر تہ دل سے شکریہ ادا کرتا ہوں۔ میں آپ کی کمپنی کے صدر اور چیف ایگزیکٹو آفیسر جناب علی ایچ شیرازی اور انتظامیہ کے تمام اراکین کا بھی دلجمعی اور محنت کے ساتھ کام کرنے اور سال بہ سال کمپنی کو کامیابوں سے ہمکنار کرنے پر شکریہ ادا کرتا ہوں۔


عامر ایچ شیرازی

چیئر مین

کراچی: 28 اکتوبر 2024

چیمبر میں کا جائزہ

میں نہایت مسرت کے ساتھ 30 ستمبر 2024 کو ختم ہونے والی پہلی سہ ماہی کے لیے آپ کی کہنی کے غیر ہڑتال شدہ مالیاتی نتائج پیش کر رہا ہوں۔

معیشت

مالی سال 2025 کے ابتدائی مہینوں میں پاکستان کی معیشت مثبت رجحانات ظاہر کر رہی ہے جیسے کہ افراط زر مغرب ہند سے (سنگل ڈیجیٹ) میں داخل ہو چکی ہے، صنعتی پیداوار میں اضافہ دیکھا جا رہا ہے اور بڑے برآمدی شعبوں میں بڑھوتری آ رہی ہے، کرنٹ اکاؤنٹ کا خسارہ کم ہو رہا ہے جو مالیاتی شعبے کی ابھرنے کی قوت کی عکاسی کرتا ہے، جس میں حکومت کے دانشمندانہ اقدامات معاون رہے ہیں۔

بیرونی محاذ پر، مالی سال 2025 جولائی تا اگست کے لیے کرنٹ اکاؤنٹ خسارہ 0.2 بلین امریکی ڈالر ہا جو گزشتہ سال کے 0.9 بلین امریکی ڈالر کے مقابلے میں نمایاں بہتری کی عکاسی کرتا ہے، جس میں اشیاء (Goods) کی برآمدات 7.2 فیصد اضافے کے بعد 4.9 بلین امریکی ڈالر ہو گئیں۔ براہ راست غیر ملکی سرمایہ کاری (FDI) میں 55.5 فیصد اضافہ ہوا اور 350 بلین امریکی ڈالر تک پہنچ گئیں، جس میں پاور اور آئل اینڈ گیس ایکسپلوریشن جیسے شعبوں نے نمایاں کردار ادا کیا۔ ورکرز کی جانب سے ترسیلات زر بھی 44.0 فیصد اضافے کے بعد 5.9 بلین امریکی ڈالر تک پہنچ گئیں۔ CPI افراط زر مالی سال 2025 کے جولائی تا ستمبر کے دوران 9.2 فیصد ریکارڈ کی گئی، جو گزشتہ دو سالوں کی کم ترین شرح ہے۔ مالی سال 2025 کے جولائی تا اگست کے دوران ایف بی آر کی نیٹ ٹیکس وصولی 20.6 فیصد اضافے کے بعد 1.5 ٹریلین روپے ہو گئی، تاہم ابھی بھی اس مدت کے مقررہ ہدف سے کم ہے۔ افراط زر کے کم ہوتے ہوئے دباؤ کو مد نظر رکھتے ہوئے پالیسی شرح کو 450 ہیمز پوائنٹس کم کر کے 17.50 فیصد تک لایا گیا۔ پاکستان کی اسٹاک مارکیٹ میں بھی تیزی کارہجان برقرار رہا اور PSX-100 انڈیکس 81,000 سے زائد پوائنٹس پر بند ہوئی۔

انٹرنیشنل مانیٹری فنڈ (IMF) کے ایگزیکٹو بورڈ نے ستمبر کے مہینے میں پاکستان کے لئے 7.0 ارب ڈالر کی توسیعی فنڈ فیسلٹی (EFF) کی منظوری دی ہے۔ آئی ایم ایف کے توسیعی پروگرام میں دوبارہ شمولیت معقولیت پر مبنی میکرو اکنامک پالیسیوں کے تسلسل کو یقینی بنائے گی، جو آگے چل کر ترقی کی راہ ہموار کرے گی۔ آئی ایم ایف کی جانب سے قسط کے اجراء کے بعد بین الاقوامی قرض دہندگان سے فنڈز کی وصولی کے دروازے بھی کھل جائیں گے۔ توقع ہے کہ ان قرضوں کی آمدگی زرمبادلہ کے ذخائر کو تقویت دے گی اور بیرونی دباؤ سے ریلیف فراہم کرے گی۔ توانائی کے شعبے سے متعلق اصلاحات پہلے ہی نافذ کی جا چکی ہیں، اور گردش قرضے پر قابو پانے کے لئے بجلی اور گیس، دونوں کے نرخ بڑھا دیئے گئے ہیں۔

جولائی 2024 کے دوران بڑے پیمانے کی پیداوار (LSM) کے شعبہ میں بحالی نظر آئی اور اس نے جولائی 2023 کی 5.4 فیصد کمی کے برخلاف 2.4 فیصد نمو ظاہر کی۔ قابل ذکر بات یہ ہے کہ 22 مئی سے 14 شعبوں، خاص طور پر ٹیکسٹائلز اور آٹوموبائلز میں مثبت نمو رپورٹ کی گئی۔

آپریٹنگ نتائج


مالی سال 2025 کی پہلی سہ ماہی کے دوران، آپ کی کہنی نے گزشتہ سال کی اسی سہ ماہی کے 10.2 بلین روپے کے مقابلے میں 9.9 بلین روپے کی فروخت کی جو 2.8 فیصد کمی کو ظاہر کرتی ہے۔ یہ کمی بنیادی طور پر متبادل مارکیٹ میں نیٹریوں کی طلب میں کمی اور مسابقتی قیمتوں کی وجہ سے ہوئی، جس نے قیمتوں کے بارے میں حساس صارفین کو متاثر کیا۔ فروخت کی لاگت 8.6 بلین روپے درج کی گئی جو گزشتہ سال کی اسی مدت کے دوران 8.8 بلین روپے کے مقابلے میں 2.9 فیصد کم ہے جو سیکلز اور حجم کے مطابق ہے۔ اس کے نتیجے میں 1,325 بلین روپے کے مقابلے میں 1,291 بلین روپے کا مجموعی منافع حاصل ہوا جو 2.6 فیصد کم ہے۔ آپریٹنگ اخراجات 15.6 فیصد اضافے کے ساتھ 568 بلین روپے رہے جو کہ گزشتہ سال کی اسی سہ ماہی میں 491 بلین روپے تھے۔


CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION


AS AT SEPTEMBER 30, 2024

		Un-audited September 30, 2024	Audited June 30, 2024
	Note	----- Rupees in '000 -----	
ASSETS			
Non-current assets			
Property, plant and equipment	5	5,126,312	5,117,878
Intangible assets		1,716	2,057
Investments		-	-
Long term loans		3,862	3,763
Long term deposits		44,962	29,838
		<u>5,176,852</u>	<u>5,153,536</u>
Current assets			
Stores, spares and loose tools		620,223	568,491
Stock-in-trade	6	9,032,752	11,909,129
Trade debts	7	3,184,515	3,076,060
Loans and advances		49,396	22,446
Deposits and prepayments	8	186,007	38,547
Investments		445,298	390,023
Other receivables		2,317	2,317
Sales tax receivable - net		-	131,070
Taxation - net		742,528	835,063
Cash and bank balances		866,251	1,191,592
		<u>15,129,287</u>	<u>18,164,738</u>
Total assets		<u><u>20,306,139</u></u>	<u><u>23,318,274</u></u>
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital			
150,000,000 (June 30, 2024: 150,000,000) ordinary shares of Rs. 10 each		<u>1,500,000</u>	<u>1,500,000</u>
Issued, subscribed and paid up capital			
35,017,033 (June 30, 2024: 35,017,033) ordinary shares of Rs. 10 each		350,170	350,170
Revenue reserves			
General reserve		5,037,500	5,037,500
Un-appropriated profit		1,806,160	2,281,911
		<u>6,843,660</u>	<u>7,319,411</u>
Capital reserve			
Surplus on revaluation of leasehold land		849,586	849,586
Total equity		<u>8,043,416</u>	<u>8,519,167</u>
Liabilities			
Non-current liabilities			
Lease liabilities		580,115	600,934
Long term borrowings	9	564,673	645,507
Deferred income - government grant		16,323	17,623
Staff retirement benefits		145,633	131,497
Deferred taxation		145,792	147,605
		<u>1,452,536</u>	<u>1,543,166</u>
Current liabilities			
Trade and other payables		4,478,559	3,357,937
Sales tax payable - net		16,487	-
Accrued mark-up		260,132	352,775
Current portion of lease liabilities		63,283	55,025
Current maturity of long term borrowings		254,293	253,977
Current portion of deferred income - government grant		5,455	5,650
Short term borrowings	11	5,563,496	9,168,203
Dividend payable		106,108	-
Unclaimed dividend		62,374	62,374
		<u>10,810,187</u>	<u>13,255,941</u>
Total liabilities		<u>12,262,723</u>	<u>14,799,107</u>
Contingencies and commitments	12		
Total equity and liabilities		<u><u>20,306,139</u></u>	<u><u>23,318,274</u></u>

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.


Amir H. Shirazi
Chairman


Ali H. Shirazi
President / Chief Executive


Rizwan Ahmed
Chief Financial Officer

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2024

	Note	Quarter ended	
		September 30, 2024	September 30, 2023
		----- Rupees in '000 -----	
Sales - net		9,885,376	10,174,092
Cost of sales	13	(8,594,332)	(8,848,955)
Gross profit		1,291,044	1,325,137
Distribution cost		(411,307)	(353,451)
Administrative expenses		(156,490)	(137,658)
Other income		26,375	21,151
Other expenses		(45,242)	(45,047)
Profit from operations		704,380	810,132
Finance cost		(313,918)	(382,358)
Profit before income, final and minimum taxes		390,462	427,774
Final taxes		(6,665)	(2,373)
Minimum tax - differential		(11,620)	-
Profit before income tax		372,177	425,401
Income tax			
Current tax - for the quarter including super tax		(149,399)	(179,125)
- for the prior years		-	(2,234)
Deferred tax		1,812	18,842
		(147,587)	(162,517)
Profit after taxation		224,590	262,884
Other comprehensive income		-	-
Total comprehensive income		224,590	262,884
		----- Rupees -----	
Earnings per share - basic and diluted	14	6.41	7.51

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.



Aamir H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Rizwan Ahmed
Chief Financial Officer

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2024

	Issued, subscribed and paid-up capital	Revenue reserves		Capital reserve	Total
		General reserve	Un-appropriated profit	Surplus on revaluation of leasehold land	
Balance as at July 1, 2023	350,170	5,037,500	1,275,481	589,186	7,252,337
Transaction with owners, recognized directly in equity					
Final cash dividend for the year ended June 30, 2023 at the rate of Rs.10 per share	-	-	(350,170)	-	(350,170)
Total comprehensive income for the quarter ended September 30, 2023					
Profit for the quarter	-	-	262,884	-	262,884
Other comprehensive income	-	-	-	-	-
	-	-	262,884	-	262,884
Balance as at September 30, 2023	350,170	5,037,500	1,188,195	589,186	7,165,051
Total comprehensive income for the period ended June 30, 2024					
Profit for the period	-	-	1,080,765	-	1,080,765
Other comprehensive income	-	-	12,951	260,400	273,351
	-	-	1,093,716	260,400	1,354,116
Balance as at June 30, 2024	350,170	5,037,500	2,281,911	849,586	8,519,167
Transaction with owners, recognized directly in equity					
Final cash dividend for the year ended June 30, 2024 at the rate of Rs.20 per share	-	-	(700,341)	-	(700,341)
Total comprehensive income for the quarter ended September 30, 2024					
Profit for the quarter	-	-	224,590	-	224,590
Other comprehensive income	-	-	-	-	-
	-	-	224,590	-	224,590
Balance as at September 30, 2024	350,170	5,037,500	1,806,160	849,586	8,043,416

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.



Aamir H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Rizwan Ahmed
Chief Financial Officer

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2024

	Quarter ended	
	September 30, 2024	September 30, 2023
	----- Rupees in '000 -----	
Cash flows from operating activities		
Profit before income, final and minimum taxes	390,462	427,774
Adjustments for non-cash charges and other items:		
Depreciation	132,769	127,959
Amortization	340	627
Provision for gratuity	7,105	3,392
Provision for compensated leave absences	16,767	16,079
Mark-up income	-	(1)
Fair value gain on investments at fair value through profit or loss	(20,275)	(14,665)
Loss on disposal of operating fixed assets	3,995	-
Provision for doubtful debts	7,250	7,832
Finance cost	313,918	382,358
	852,331	951,355
Changes in working capital:		
(Increase) / decrease in current assets		
- Stores, spares and loose tools	(51,732)	(189,086)
- Stock-in-trade	2,876,377	(55,451)
- Trade debts	(115,705)	(616,245)
- Loans and advances	(26,950)	(98,155)
- Deposits and prepayments	(147,460)	275,314
- Other receivables	-	(4,679)
	2,534,530	(688,302)
Increase / (decrease) in current liabilities		
- Trade and other payables	1,189,639	(1,215,704)
- Sales tax payable - net	147,557	289,570
	1,337,196	(926,134)
	3,871,726	(1,614,436)
Cash generated from / (used in) operations	4,724,057	(663,081)
Finance cost paid	(372,548)	(210,243)
Mark-up received	-	1
Income and final taxes paid (including tax deducted at source)	(75,149)	(90,407)
Gratuity paid	(76,015)	-
Compensated leave absences paid	(2,739)	(3,499)
Long term loans - net	(99)	732
Long term deposits - net	(15,124)	-
Net cash generated from / (used in) operating activities - carried forward	4,182,383	(966,497)

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2024

	Quarter ended	
	September 30, 2024	September 30, 2023
	----- Rupees in '000 -----	
Net cash generated from / (used in) operating activities - brought forward	4,182,383	(966,497)
Cash flows from investing activities		
Payments for property, plant and equipment	(153,888)	(215,672)
Proceeds from sale of property, plant and equipment	8,691	19,959
Payments for investments	(35,000)	-
Net cash (used in) investing activities	(180,197)	(195,713)
Cash flows from financing activities		
Lease rentals paid	(46,574)	(40,931)
Long term borrowings repaid	(82,013)	(41,875)
Short term borrowings - net	(3,604,707)	1,009,277
Dividend paid	(594,233)	(156)
Net cash (used in) / generated from financing activities	(4,327,527)	926,315
Net (decreased) in cash and cash equivalents	(325,341)	(235,895)
Cash and cash equivalents at beginning of the period	1,191,592	819,782
Cash and cash equivalents at end of the period	866,251	583,887

The annexed notes 1 to 18 form an integral part of these condensed interim financial statements.



Aamir H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Rizwan Ahmed
Chief Financial Officer

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER ENDED SEPTEMBER 30, 2024

1. LEGAL STATUS AND NATURE OF BUSINESS

Atlas Battery Limited (the Company) was incorporated as a public limited company on October 19, 1966 and its shares are quoted on Pakistan Stock Exchange Limited. The Company is engaged in manufacturing and sale of automotive, motorcycle and energy storage batteries & their allied products. The registered office is located at D-181, Central Avenue, S.I.T.E., Karachi. The manufacturing facilities of the Company are located at S.I.T.E., Karachi with branches at Karachi, Lahore, Multan, Islamabad, Faisalabad, Sahiwal, Peshawar, Sukkur and Rahim Yar Khan.

The Company is a subsidiary of Shirazi Investments (Private) Limited, which holds 58.86% (June 30, 2024: 58.86%) of issued, subscribed and paid-up capital of the Company as at September 30, 2024.

2. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provision of and directives issued under the Companies Act, 2017.

Where the provision of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provision of and directives issued under the Companies Act, 2017 have been followed.

3. CHANGES IN MATERIAL ACCOUNTING POLICIES

3.1 The material accounting policies and methods of computation adopted in the preparation of these condensed interim financial statements are consistent with those applied in the preparation of audited annual financial statements of the Company for the year ended June 30, 2024.

There are certain International Financial Reporting Standards, amendments to published standards and interpretations that are mandatory for the financial year beginning on July 1, 2024. These are considered either not to be relevant or not to have any significant effect on the Company's financial reporting and operations and are, therefore, not disclosed in these condensed interim financial statements.

3.2 Actuarial valuations are carried out on annual basis. The last actuarial valuation was carried out on June 30, 2024. The impact of re-measurement of post-employment benefit plans has not been incorporated in these condensed interim financial statements.

4. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim financial statements are in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including the expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the audited annual financial statements for the year ended June 30, 2024.

		Un-audited September 30, 2024	Audited June 30, 2024
		----- Rupees in '000 -----	
5. PROPERTY, PLANT AND EQUIPMENT	Note		
Operating fixed assets	5.1	4,582,433	4,611,459
Capital work-in-progress	5.5	86,678	23,880
Right of use assets	5.7	457,201	482,539
		<u>5,126,312</u>	<u>5,117,878</u>
5.1 Operating fixed assets			
Net book value at beginning of the period / year		4,611,459	4,172,942
Revaluation / additions during the period / year	5.2	91,090	916,434
Disposals costing Rs.25,995 thousand (June 30, 2024: Rs.65,365 thousand)			
- at net book value	5.3	(12,686)	(36,670)
Depreciation charged during the period / year		(107,430)	(441,247)
Net book value at end of the period / year	5.4	<u>4,582,433</u>	<u>4,611,459</u>
5.2 Revaluation / additions to operating fixed assets, including transfer from capital work-in-progress, during the period / year:			
Revaluation of leasehold land		-	260,400
Buildings on leasehold land		-	51,743
Plant and machinery		30,272	425,394
Office equipment		1,816	4,069
Computers and accessories		5,787	13,587
Furniture and fixtures		14,215	3,624
Air conditioners		830	1,444
Vehicles		38,170	156,173
		<u>91,090</u>	<u>916,434</u>
5.3 Disposals during the period / year:			
Plant and machinery		4,353	2,990
Office equipment		-	22
Computers and accessories		92	52
Furniture and fixtures		-	30
Air conditioners		264	86
Vehicles		7,977	33,490
		<u>12,686</u>	<u>36,670</u>
5.4 Plant and machinery includes dies and moulds:			
- Atlas Autos (Private) Limited - a related party [aggregate cost Rs.143,798 thousand (June 30, 2024: Rs.143,798 thousand)]		110,970	113,815
- Others [aggregate cost Rs.137,901 thousand (June 30, 2024: Rs.137,901 thousand)]		58,337	59,832
		<u>169,307</u>	<u>173,647</u>
5.4.1	These are held by various vendors of the Company as these dies and moulds are used by the vendors for producing certain parts for supply to the Company.		

		Un-audited September 30, 2024	Audited June 30, 2024
	Note	----- Rupees in '000 -----	
5.5	Capital work-in-progress		
		12,200	-
		30,250	16,516
		25	-
		568	4,176
		115	410
		42,911	2,169
		609	609
	5.6	86,678	23,880
5.6	Includes advance payments to related parties		
		10,502	10,502
		735	2,169
		29,444	-
		40,681	12,671
5.7	Right of use assets		
		482,539	377,817
		-	55,168
		-	150,909
		(25,338)	(101,355)
		457,201	482,539
6.	STOCK-IN-TRADE		
	Raw materials and components:		
	- in hand	3,992,700	6,868,703
	- with third parties	43,368	102,080
		4,036,068	6,970,783
	Work-in-process	2,261,036	2,400,998
	Finished goods	2,688,654	2,453,246
	Items in transit	46,994	84,102
		9,032,752	11,909,129
6.1	Includes raw materials amounting to Rs.992 thousand (June 30, 2024: Rs.473 thousand) and work-in-process amounting to Rs.5,235 thousand (June 30, 2024: Rs.3,913 thousand) held with Atlas Autos (Private) Limited - a related party for further processing into parts to be supplied to the Company.		
6.2	Includes Rs. Nil (June 30, 2024: Rs.52,854) with Atlas Global FZE - a related party.		
6.3	Stock in trade and trade debts upto maximum amount of Rs.14,336,354 thousand (June 30, 2024: Rs.14,336,354 thousand) are under hypothecation of commercial banks as security for short term borrowings (note 11).		

	Un-audited September 30, 2024	Audited June 30, 2024
	----- Rupees in '000 -----	
7. TRADE DEBTS - Unsecured		
Considered good		
Related parties	12,786	14,127
Others	3,171,729	3,061,933
	<u>3,184,515</u>	<u>3,076,060</u>
Considered doubtful		
Others	57,942	50,692
	<u>3,242,457</u>	<u>3,126,752</u>
Provision for expected credit loss	(57,942)	(50,692)
	<u>3,184,515</u>	<u>3,076,060</u>

8. DEPOSITS AND PREPAYMENTS

Includes margin against letters of credit aggregating Rs.272 thousand (June 30, 2024: Rs.3,748 thousand) and prepayments aggregating Rs.174,580 thousand (June 30, 2024: Rs.14,520 thousand) in respect of renewals of insurance policies, rental agreements and other expenses.

	Un-audited September 30, 2024	Audited June 30, 2024
	----- Rupees in '000 -----	
9. LONG TERM BORROWINGS		
Musharakah I	500,000	541,666
Musharakah II	273,438	312,500
Temporary economic refinance facility (TERF)	67,306	68,592
Adjustment pertaining to fair value of loan at below market interest rate	(21,778)	(23,274)
	<u>818,966</u>	<u>899,484</u>
Current maturity	(254,293)	(253,977)
	<u>564,673</u>	<u>645,507</u>

10. TRADE AND OTHER PAYABLES

10.1 Includes trade creditors aggregating Rs.1,154,550 thousand (June 30, 2024: Rs.442,142 thousand).

	Un-audited September 30, 2024	Audited June 30, 2024
	----- Rupees in '000 -----	
11. SHORT TERM BORROWINGS - Secured		
Running finances / musharakah	3,963,496	9,168,203
Demand Finance	1,600,000	-
	<u>5,563,496</u>	<u>9,168,203</u>

12. CONTINGENCIES AND COMMITMENTS

12.1 Contingencies

There is no significant change in the status of the contingencies as disclosed in note 29.1 of the audited annual financial statements of the Company for the year ended June 30, 2024.

	Un-audited September 30, 2024	Audited June 30, 2024
	----- Rupees in '000 -----	
12.2 Outstanding bank guarantees	386,549	336,549

12.3 Commitments

In respect of letters of credit / contract relating to:

- raw materials, stores, spares and loose tools	1,364,885	938,210
- capital expenditure	89,436	55,410
	1,454,321	993,620

In respect of capital expenditure other than through letters of credit

44,335	6,405
1,498,656	1,000,025

----- Un-audited -----
Quarter ended
September 30, 2024 September 30, 2023

13. COST OF SALES

Note	----- Rupees in '000 -----	
	2,453,246	2,066,889
13.1	8,451,553	9,344,176
	378,187	399,145
	8,829,740	9,743,321
	11,282,986	11,810,210
	(2,688,654)	(2,961,255)
	8,594,332	8,848,955

13.1 Cost of goods manufactured

Opening stock of work-in-process	2,400,998	2,147,337
Raw materials and components consumed	6,159,849	7,305,965
Factory overheads	2,151,742	1,986,792
	8,311,591	9,292,757
	10,712,589	11,440,094
Closing stock of work-in-process	(2,261,036)	(2,095,918)
	8,451,553	9,344,176

14. EARNINGS PER SHARE

14.1 Basic earnings per share

Net profit for the quarter	224,590	262,884
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--- (Number of shares) ---

Weighted average ordinary shares in issue during the period	35,017,033	35,017,033
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----- Rupees -----

Basic earnings per share	6.41	7.51
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14.2 Diluted earnings per share

A diluted earnings per share has not been presented as the Company does not have any convertible insutruemnts in issue as at September 30, 2024 and September 30, 2023 which would have any effect on the earnings per share if the option to convert is exercised.

15. TRANSACTIONS WITH RELATED PARTIES

15.1 Significant transactions with related parties are as follows:

	----- Un-audited -----	
	Quarter ended	
	September 30, 2024	September 30, 2023
	----- Rupees in '000 -----	
The Holding Company		
Lease rental paid	-	117,805
Service charges paid	21,245	18,678
Dividend paid	412,229	-
Purchase of operating fixed assets	-	943
Associated companies		
Sale of:		
- goods	608,490	439,610
- operating fixed assets	-	5,039
Purchases of:		
- goods	1,054,244	1,400,521
- operating fixed assets	16,828	74,719
- consumables / services	7,915	4,033
Lease rental paid	3,028	2,752
Reimbursement of expenses	806	1,794
Expenses charged	-	918
Insurance premium	224,138	225,332
Insurance claims	9,327	1,633
Dividend paid	25,088	-
Royalty and technical fee	109,538	109,768
Contribution to pension funds	7,501	6,421
Donation paid	21,704	-
Other related parties		
Contributions paid to:		
- gratuity funds	76,015	-
- provident fund	1,734	1,672
Key Management Personnel		
- salaries and other short term employment benefits	42,395	33,773
- sale of operating fixed assets under Company policy	-	5,348

15.2 Period / year end balances of related parties other than disclosed any where else are as follows:

	Un-audited September 30, 2024	Audited June 30, 2024
	----- Rupees in '000 -----	
Receivable from related parties		
Long term loans	3,944	4,019
Loans and advances	971	160
Deposits and prepayments	161,221	7,413
Payable to related parties		
Staff retirement benefits	44,638	32,825
Trade and other payables	770,836	666,555
Dividend payable	105,050	-

These are in the normal course of business.

16. FINANCIAL RISK MANAGEMENT

16.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including foreign exchange risk, interest rate risk and price risk).

These condensed interim financial statements do not include all financial risk management information and disclosures required in the audited annual financial statements and should be read in conjunction with the audited annual financial statement of the Company as at June 30, 2024.

There have been no change in the risk management policies since the year end.

16.2 Fair value estimation

The carrying values of all financial assets and liabilities reflected in these condensed interim financial statements are a reasonable approximation of their fair values.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

	Level 1	Level 2	Level 3	Total
	----- Rupees in '000 -----			
Assets - Recurring fair value measurement				

Financial assets at fair value through profit or loss

Short term investments	445,298	-	-	445,298
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There was no transfers amongst the levels and any change in valuation techniques during the period.

17. CORRESPONDING FIGURES

In order to comply with the requirements of International Accounting Standard 34 - 'Interim Financial Reporting', the condensed interim statement of financial position has been compared with the balances of audited annual financial statements of the Company for the year ended June 30, 2024, whereas, the condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of condensed interim financial statements of the Company for the quarter ended September 30, 2023. Corresponding figures have been re-arranged and reclassified for better presentation wherever considered necessary, the effect of which is not material.

18. DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue on October 28, 2024 by the Board of Directors of the Company.



Aamir H. Shirazi
Chairman



Ali H. Shirazi
President / Chief Executive



Rizwan Ahmed
Chief Financial Officer

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