

**QUARTERLY ACCOUNTS
FOR THE FIRST QUARTER
ENDED SEPTEMBER 30, 2021
(UN-AUDITED)**



ARUJ INDUSTRIES LTD.



COMPANY INFORMATION

BOARD OF DIRECTORS

1. Mr. Maqsood Ahmad Butt FCA : Chair Person
2. Mr. Faisal Khan : Chief Executive
3. Mrs. Naseem Maqsood Butt : Director
4. Mr. Ali Maqsood : Director
5. Mrs. Durray Zara Butt : Director
6. Dr. Aruj Butt : Director
7. Muhammad Saeed Akhtar : Director

CHIEF FINANCIAL OFFICER

Mrs. Durray Zara Butt

COMPANY SECRETARY

Mr. Muhammad Sajjad Hussain

SHARE REGISTRARS

M/s. Corplink (Pvt.) Ltd.
Wings Arcade, 1-K, Commercial
Model Town Lahore.
Tel: 35839182, 35869037

LEGAL ADVISOR

Mr. Mian Waheed Akhtar,
Advocate High Court/ Supreme Court
Lahore.

AUDITORS

M/s. Qadeer & Co.
Chartered Accountants,
32-A Lawrence Road,
Lahore.

REGISTERED OFFICE

2-KM Off Raiwind-Manga Road,
Raiwind, Lahore.
Tel: (92 - 42) 35393125-6, 38102800
Fax: (92 - 42) 35393127
E-mail: info@aruj.com
Website: www.aruj.com

AUDIT COMMITTEE

Muhammad Saeed Akhtar	Chairman
Mr. Maqsood Ahmad Butt FCA	Member
Mr. Ali Maqsood Butt	Member

REGISTERED OFFICE

2-KM Off Raiwind-Manga Road,
Raiwind, Lahore.
Tel: (92 - 42) 35393125-6, 38102800
Fax: (92 - 42) 35393127
E-mail: info@aruj.com
Website: www.aruj.com

HR & REMUNERATION COMMITTEE

Muhammad Saeed Akhtar	Chairman
Mrs. Naseem Maqsood Butt	Member
Dr. Aruj Butt	Member

BANKERS

Bank Alfalah Limited.
Habib Bank Limited.
Bank of Punjab.
Standard Chartered Bank (Pakistan) Ltd.
JS Bank Limited.
Faysal Bank Limited.
Meezan Bank
Bank Al-Habib

**DIRECTOR'S REPORT**

The Directors of Aruj Industries Ltd would like to present the unaudited accounts of the 1st Quarter ended 30th September, 2021. In brief, the results are as follows:

	3 Months ended Jul, 21 to Sep, 21 Rupees In Million	3 Months ended Jul, 20 to Sep, 20 Rupees In Million
Net Sale	301.840	374..247
Net Profit before Taxation	0.896	5.891
Earnings per Share	0.06	0.40

Your company has had a lean first quarter. On the Garment side, our main customer had experienced slower sales in the last quarter of the last financial year, which resulted in them delaying orders that were to be shipped during the first quarter of this year. However, we would like to assure our stockholders that those held orders are back on track, and your company shall be making up for lost time.

There has been a major inflationary pressure seen throughout. This had caused some issues in securing a good price for our processing services. Your company found it prudent to not oversell at a lower cost so as to not incur losses. On that end as well, prices seem to be stabilising with both our customers and vendors, and your Company sees a good sale volume for the rest of the year.

The Board would like to put on record its gratitude to its values shareholders, customers and raw materials suppliers whose cooperation, constant support and patronage have enabled us to achieve our desired results. The Board would also like to express its thanks to the Executives, staff members and especially the Workers of your Company, who have loyally worked with utmost effort to make this all

For and on behalf of the Board

Lahore:
26th November, 2021

FAISAL KHAN
Chief Executive Officer

ڈائریکٹرز رپورٹ

آپ کی کٹنی عروج اظہر بر لہیٹڈ کے ڈائریکٹرز کٹنی کے 30 ستمبر 2021 میں ختم ہونے والے سرمایہ کے لیے غیر آڈٹ شدہ اکاؤنٹس کے ساتھ ساتھ اپنی رپورٹ پیش کرنا چاہیں گے۔

سہ ماہی اعلان سہ ماہی جولائی سے ستمبر 2020	سہ ماہی اعلان سہ ماہی جولائی سے ستمبر 2021	کل فروخت
کے اعلان پر	کے اعلان پر	
روپے پلین میں	روپے پلین میں	
374.247	301.840	
5.891	0.896	منافع یکمیشن سے پہلے
0.40	0.06	فی شیئر آمدنی

آپ کی کٹنی کی پہلی سرمایہ کمزور رہی ہے۔ گارنٹیشن کی طرف، ہمارے مرکزی کسٹمر نے گزشتہ مالی سال کی آخری سرمایہ میں سست فروخت کا تجربہ کیا تھا، جس کے نتیجے میں اس سال کی پہلی سرمایہ کے دوران بیچے جانے والے آرڈرز میں تاخیر ہوئی تھی۔ تاہم، ہم اپنے سٹاک ہولڈرز کو یقین دلاتا چاہیں گے کہ وہ آرڈرز دوبارہ ٹریک پر آگئے ہیں، اور آپ کی کٹنی ضائع ہونے والے وقت کو پورا کر لے گی۔

ہر جگہ ہنگامی کا ایک بڑا ہوا دکھا گیا ہے۔ اس سے ہماری پروڈیونگ سروسز کے لیے اچھی قیمت حاصل کرنے میں کچھ مسائل پیدا ہوئے تھے۔ آپ کی کٹنی کو کم قیمت پر زیادہ فروخت نہ کرنا بھگداری کا خیال ہے تاکہ نقصان نہ ہو۔ اس کے ساتھ ساتھ، ہمارے گاؤں اور کارخانوں دونوں کے ساتھ پیشین منظم ہوتی نظر آتی ہیں، اور آپ کی کٹنی باقی سال کے لیے اچھی فروخت کا حجم دیکھتی ہے۔

پورڈ اپنے اقدار کے شیئر ہولڈرز، صارفین اور خام مال فراہم کرنے والوں کا شکر بیا د کرنا چاہتا ہے جن کے تعاون، مسلسل حمایت اور سرپرستی نے ہمیں اپنے مطلوبہ نتائج حاصل کرنے کے قابل بنایا ہے۔ پورڈ آپ کی کٹنی کے اگیزیکٹوز، اسٹاف ممبران اور خاص طور پر ورکرز کا بھی شکر بیا د کرنا چاہے گا، جنہوں نے سب کچھ کرنے کے لیے پوری محنت کے ساتھ وفا داری سے کام کیا۔

پورڈ کی جانب سے:-

فیصل خان

چیف ایگزیکٹو

لاہور

مورخہ: 26 نومبر 2021

**BALANCE SHEET
AS AT SEPTEMBER 30, 2021**

	(UN-AUDITED) SEP. 30, 2021 Rupees	(AUDITED) June 30, 2021 Rupees
CAPITAL AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Authorised Capital 12,500,000 ordinary shares of Rs. 10/- each	<u>125,000,000</u>	<u>125,000,000</u>
Issued, Subscribed & Paid up Capital:		
Capital Reserve	104,578,900	104,578,900
Director Loan	100,000,000	100,000,000
Retained earning	90,398,538	90,398,538
	<u>110,893,077</u>	<u>110,256,213</u>
	405,870,515	405,233,651
NON-CURRENT LIABILITIES		
Liabilities against assets subject to finance lease	-	113,877
Long Term Loan	12,006,540	12,012,982
Deferred liabilities	<u>62,861,264</u>	<u>62,861,264</u>
	74,867,804	74,988,123
CURRENT LIABILITIES:		
Short Term Finance	<u>500,020,856</u>	<u>491,291,568</u>
Current maturity of	-	-
Finance Lease	2,478,681	7,027,380
Long Term Loan	18,025,772	24,025,772
Trade and other payable	<u>252,542,052</u>	<u>226,073,133</u>
Unclaim Dividend	2,290,218	2,290,218
Accrued Markup of short term loans-secured	2,496,119	4,071,310
Provision for Taxation	<u>17,283,298</u>	<u>17,023,170</u>
	795,136,996	771,802,551
CONTINGENCIES AND COMMITMENTS	-	-
	<u>1,275,875,315</u>	<u>1,252,024,325</u>
PROPERTY PLAND AND EQUIPMENT		
Operating Fixed Assets - Tangible		
At Written down value	361,619,310	368,764,987
CAPITAL WORK IN PROGRESS - P & M	86,188,510	84,898,140
LONG TERM SECURITY DEPOSITS	4,195,431	6,262,532
CURRENT ASSETS:		
Stores and spares	27,955,102	19,740,909
Stock in trade	<u>288,871,550</u>	<u>251,827,225</u>
Trade Debts	235,806,188	278,755,276
Loan & Advances	190,756,610	162,420,472
Trade deposits & Short Term pre-payments	211,418	145,236
Other Receivable	62,211,205	57,861,791
Cash and bank balances	<u>18,059,991</u>	<u>21,347,757</u>
	823,872,064	792,098,666
TOTAL ASSETS	<u>1,275,875,315</u>	<u>1,252,024,325</u>

**PROFIT AND LOSS ACCOUNT (UN - AUDITED)
FOR THE FIRST QUATER ENDED
SEPTEMBER 30, 2021**

	Jul-21 To Sep-21 Rupees	Jul-20 To Sep-20 Rupees
Sales - net	301,840,336	374,247,117
Less: Cost of sales	(283,039,907)	(341,802,596)
Gross Profit	18,800,429	32,444,521
Less: Operating expenses:		
Administrative and General	(6,909,792)	(7,305,871)
Selling and Distribution	(2,308,850)	(5,247,837)
	(9,218,642)	(12,553,708)
Operating profit / (loss)	9,581,787	19,890,813
Finance Cost	(8,637,585)	(13,689,225)
	944,202	6,201,588
Add: Other income	-	-
	944,202	6,201,588
Workers' profit participation fund	(47,210)	(310,079)
Profit / (loss) before taxation	896,992	5,891,509
Provision for taxation	(260,128)	(1,708,537)
Profit / (loss) after taxation	636,864	4,182,972
Earnings per share - basic	0.06	0.40

**CASH FLOW STATEMENT (UN-AUDITED)
FOR THE FIRST QUARTER ENDED
SEPTEMBER 30, 2021**

	SEPTEMBER 30, 2021 Rupees	SEPTEMBER 30, 2020 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES:		
Profit before taxation	896,992	5,891,508
Adjustments for:		
Depreciation	7,481,667	8,293,752
Financial Charges	8,637,585	13,689,225
W.P.P.F	47,210	310,079
	<u>16,166,462</u>	<u>22,293,056</u>
Cash Flow Before Working Capital Changes		
Working Capital Changes	17,063,454	28,184,565
(Increase) / Decrease in current assets		
Stores, spare parts and loose tools and Stock in trade	(8,214,193)	(1,054,370)
Trade debts	(37,044,325)	63,183,747
Loan and advances	42,949,088	12,817,762
Trade deposits and short prepayments	(28,336,138)	(90,817,123)
Other Receivables	(66,182)	(373,501)
Increase/ (decrease) in current liabilities	(4,349,414)	13,675,537
Trade and other payables	26,421,709	29,104,158
	<u>(8,639,455)</u>	<u>26,536,210</u>
Cash Generated from Operations	8,423,999	54,720,775
Financial Cost Paid	(10,212,776)	(12,171,469)
Net Cash inflow /(outflow) from operating activities	<u>(1,788,777)</u>	<u>42,549,306</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Security Deposits	2,067,101	-
Fixed capital expenditure	(335,990)	(557,100)
Capital Work In Progress	(1,290,370)	(1,298,236)
Net Cash inflow /(outflow) from Investing activities	<u>440,741</u>	<u>(1,855,336)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Long Term loans (Paid)/Received	(6,006,442)	2,950,000
Payment of liabilities against assets subject to finance lease	(4,662,576)	(1,494,249)
Net Cash inflow /(outflow) from Financing activities	<u>(10,669,018)</u>	<u>1,455,751</u>
Net (Increase) / Decrease in cash and cash equivalents	(12,017,054)	42,149,721
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	<u>(469,943,811)</u>	<u>(487,896,595)</u>
CASH AND CASH EQUIVALENTS AT THE END OF FIRST QUARTER	<u><u>(481,960,865)</u></u>	<u><u>(444,896,595)</u></u>
A CASH AND CASH EQUIVALENTS		
Short term finance	(500,020,856)	(473,321,803)
Cash and Bank balances	18,059,991	28,425,208
	<u><u>(481,960,865)</u></u>	<u><u>(444,896,595)</u></u>

**STATEMENT OF CHANGES IN EQUITY
FOR THE FIRST QUARTER ENDED
SEPTEMBER 30, 2021**

	Share Capital Rupees	Capital Reserves Rupees	Directors' Loan Rupees	Un-appropriat- ed Profit Rupees	Total Rupees
Balance as at July 01.2020	104,578,900	100,000,000	87,448,538	98,894,561	390,921,999
Loan From Directors			29,500,000		2,950,000
Transaction with Owners					
Net Profit for 3 Months upto September 30 , 2020				4,182,971	4,182,971
Balance as at September 30.2020	<u>104,578,900</u>	<u>100,000,000</u>	<u>116,948,538</u>	<u>103,077,532</u>	<u>398,054,970</u>
Balance as at July 01.2021	104,578,900	100,000,000	90,398,538	110,256,213	405,233,651
			-		-
Net Profit for 3 Months upto September 30, 2021				636,864	636,864
Balance as at September 30.2021	<u>104,578,900</u>	<u>100,000,000</u>	<u>90,398,538</u>	<u>110,893,077</u>	<u>405,870,515</u>

1. These Accounts are un-audited and are being presented as required under the Companies Act 2017.
2. The accounting policies adopted for the preparation of the third Quarter Accounts are the same as those applied in the preparation of the preceding annual published accounts for the year ended June 30. 2021 of the company
3. Figures for previous period have been re-arranged where-ever necessary, for the purpose of comparison and have been rounded off to the nearest rupee.

	September 30 2021 Rupees	September 30 2020 Rupees
4 Basic Earning per Share		
Net Profit for the Three months	636,864	4,182,971
Number of Ordinary Shares	10,457,890	10,457,890
Earning per Share (Rs.)	0.06	0.40

BOOK POST
PRINTED MATTER
UNDER POSTAL CERTIFICATE

If undelivered please return to:

ARUJ INDUSTRIES LTD.

-  **Corporate Office:** 2-Km off Raiwind Manga Road,
Raiwind, Lahore, Pakistan.
-  **Lahore Office (Stitching Unit):** Aruj House 1-KM Raiwind Road,
Lahore, Pakistan.
-  +92 42 38102800
-  +92 42 35393127  info@aruj.com
-  www.aruj.com