



**PAKISTAN STOCK EXCHANGE LIMITED**

(formerly: Karachi Stock Exchange Limited)

**NOTICE**

February 03, 2016

PSX/N-613

Reproduced hereunder letter dated February 03, 2016 received from ARIF HABIB LIMITED, regarding IPO OF HI-TECH LUBRICANTS LIMITED ("HTLL") – PUBLIC SUBSCRIPTION RESULTS, for information of All concerned.

(Copy of the same is also available on our Website [www.psx.com.pk](http://www.psx.com.pk)).



February 03, 2016

Mr. Amir M. Khan Afridi  
Director (CI)  
Securities & Exchange Commission of Pakistan  
NIC Building, Jinnah Avenue  
Islamabad

Mr. Muhammad Ghufraan  
Deputy General Manager  
Company Affairs Department  
Pakistan Stock Exchange Ltd  
Stock Exchange Road  
Karachi - Pakistan

**Subject: IPO of Hi-Tech Lubricants Limited ("HTLL") – Public Subscription Results**

Dear Sirs,

This is with reference to your letter # GEN-733, dated January 28, 2016 regarding public subscription of HTLL which was held from January 25, 2016 to January 27, 2016, please refer the final subscription figures as received from Bankers to the issue and compiled by Registrar, the Central Depository Company of Pakistan Limited (CDC). Kindly note that the banks had received applications for 3,832,400 shares out of total issue size of 7,250,500 shares. Letter from CDC dated February 03, 2016 along with bank wise statement are attached.

Following is the summary of public subscription of IPO of HTLL:

Description	No of Applications	No. of Shares	Amount PKR
Application for 500 Shares	5,623	2,811,500	175,718,750
Application for 1,000 Shares	567	567,000	35,437,500
Application for 1,500 Shares	40	60,000	3,750,000
Application for 2,000 Shares	42	84,000	5,250,000
Application for above 2,000 Shares	33	309,900	19,368,750
<b>Total Number of Applications</b>	<b>6,305</b>	<b>3,832,400</b>	<b>239,525,000</b>

Please also note that the issue is undersubscribed by 3,418,100 shares amounting to PKR 213,631,250/- therefore, the investors who have subscribed in the IPO will be allotted shares subject to the scrutiny of applications.

Yours sincerely,

Abdul Qadir  
Analyst, Investment Banking

M. Rafique Bhundi  
Senior Vice President, Investment  
Banking

Copy to  
Mr. Hasnain Ather  
Manager  
Share Registrar Services  
Central Depository Company of Pakistan  
CDC House, 99-B, Block "B", S.M.C.H.S,  
Shahra-e-Faisal, Karachi

Mr. Hassan Tahir  
Hi-Tech Lubricants Limited  
Chief Executive Officer  
1-A, Danapur Road  
GOR-1  
Lahore

Corporate Office: Arif Habib Centre, 23 M.T. Khan Road, Karachi - 74000  
UAN: +92 21 111 245 111 | Fax: +92 21 3242 9653, 32416072

113

**CENTRAL DEPOSITORY COMPANY  
OF PAKISTAN LIMITED**

**Head Office**

CDC House, 99-B, Block 'B'  
S.M.C.H.S. Main Shakra-e-Faisal  
Karachi - 74400. Pakistan.  
Tel: 0800 - 23275  
Fax: (92-21) 34326053  
URL: www.cdcpakistan.com  
Email: info@cdcpak.com



CDC/RTA/CMP/HTLL/001/16  
February 03, 2016

**Mr. Muhammad Imran**  
Chief Financial Officer & Company Secretary  
**Hi-Tech Lubricants Limited**  
1-A, Danepur Road,  
GOR-1,  
Lahore.  
Tel.: 042-36311881-3

Dear Sir,

**Hi-Tech Lubricants Limited**  
**Subscription Figures of Initial Public Offering of Shares (General Public Portion)**

With reference to captioned subject, we would like to inform you that we have received subscription figures from all Bankers to the Issue as per detail given below:

**Subscription details:**

No. of Application Forms	Application Category of Shares	No. of Shares	Amount (Rs.)
5,623	500	2,811,500	175,718,750
567	1,000	567,000	35,437,500
40	1,500	60,000	3,750,000
42	2,000	84,000	5,250,000
33	Above 2,000	309,900	19,368,750
<b>6,305</b>		<b>3,832,400</b>	<b>239,525,000</b>

We are also enclosing herewith bank wise subscription figures (reported by the bankers) duly stamped and signed by us for your reference and records.

Regards,

**Mohsin Rajab Ali**  
Incharge  
Share Registrar Services

Encl. As stated above

C.c. **Syed Saquib Ali**  
Vice President, Corporate Finance  
**Arif Habib Limited**  
Arif Habib Centre,  
23, M. T. Khan Road,  
Karachi.  
Tel.: 021 - 32465891

2/3

**Hi-Tech Lubricants Limited - Public Offering of Shares  
Bank-wise Subscription Figures - Final**

Date: 03-Feb-2016

Name of Bank	Categories of Applications															Grand Summary		
	500 Shares			1,000 Shares			1,500 Shares			2,000 Shares			More Than 2,000 Shares			Total No. of Applications	Total Shares	Total Amount (Rs.)
	Total No. of Applications	Total No. of Shares	Total Amount (Rs.)	Total No. of Applications	Total No. of Shares	Total Amount (Rs.)	Total No. of Applications	Total No. of Shares	Total Amount (Rs.)	Total No. of Applications	Total No. of Shares	Total Amount (Rs.)	Total No. of Applications	Total No. of Shares	Total Amount (Rs.)			
Bank of Punjab	34	17,000	1,062,500	5	5,000	312,500	-	-	-	-	-	-	-	-	-	39	22,000	1,375,000
Bank Alfalah Limited	431	215,500	13,468,750	54	54,000	3,375,000	5	7,500	468,750	1	2,000	125,000	2	5,000	312,500	493	284,000	17,750,000
Bank Al Habib Limited	638	319,000	19,937,500	75	75,000	4,687,500	1	1,500	93,750	2	4,000	250,000	3	11,000	687,500	719	410,500	25,656,250
Habib Bank Limited	1,103	551,500	34,468,750	110	110,000	6,875,000	6	9,000	562,500	5	10,000	625,000	4	21,000	1,312,500	1,228	701,500	43,843,750
Habib Metropolitan Bank Ltd.	909	454,500	28,406,250	58	58,000	3,625,000	1	1,500	93,750	3	6,000	375,000	1	5,000	312,500	972	525,000	32,812,500
HCS Bank Limited	886	443,000	27,687,500	56	56,000	3,500,000	5	7,500	468,750	7	14,000	875,000	5	171,000	10,687,500	959	691,500	43,218,750
Meerzan Bank Limited	397	198,500	12,406,250	77	77,000	4,812,500	3	4,500	281,250	3	6,000	375,000	5	24,400	1,525,000	485	310,400	19,400,000
Mamba Bank Limited	15	7,500	468,750	1	1,000	62,500	-	-	-	1	2,000	125,000	-	-	-	17	10,500	656,250
Summit Bank Limited	322	161,000	10,062,500	27	27,000	1,687,500	6	9,000	562,500	4	8,000	500,000	-	-	-	359	205,000	12,812,500
United Bank Limited	888	444,000	27,750,000	104	104,000	6,500,000	13	19,500	1,218,750	16	32,000	2,000,000	13	72,500	4,531,250	1,034	672,000	42,000,000
<b>Totals</b>	<b>5,623</b>	<b>2,811,500</b>	<b>175,718,750</b>	<b>567</b>	<b>567,000</b>	<b>35,437,500</b>	<b>40</b>	<b>60,000</b>	<b>3,750,000</b>	<b>42</b>	<b>84,000</b>	<b>5,250,000</b>	<b>33</b>	<b>309,900</b>	<b>19,368,750</b>	<b>6,305</b>	<b>3,832,400</b>	<b>239,525,000</b>

Note: These figures are based on subscription figures reported by the Bankers to the Issue



Central Depository Company of Pakistan Limited  
Share Registrar Department

3/3