



PAKISTAN STOCK EXCHANGE LIMITED

PSX/N-1785

NOTICE

March 16, 2018

Reproduced hereunder letter dated March 16, 2018 received from ARIF HABIB LIMITED, regarding Initial Public Offering ("IPO") Rated, Listed Perpetual Unsecured, Subordinated, Non-Cumulative, and Contingent Convertible Term Finance Certificates of Bank Alfalah Limited Public Subscription Results for information of all concerned. (Copy of the same is also available on our Website www.Psx.com.pk)



March 16, 2018

Mr. Muhammad Ghufraan
Deputy General Manager
Company Affairs Department
Pakistan Stock Exchange Ltd
Karachi - Pakistan

Subject: Initial Public Offer ("IPO") of Rated, Listed, Perpetual, Unsecured, Subordinated, Non-Cumulative, and Contingent Convertible Term Finance Certificated ("TFCs") of Bank Alfalah Limited ("BAFL") - Public Subscription Results

Dear Sir,

This is with reference to your letter # GEN-1317, dated March 9, 2018 regarding listing of TFCs of BAFL. Please refer to the final subscription figures as received from Bankers to the Issue and compiled by Registrar, F.D. Registrar Services (SMC-Pvt.) Limited ("F.D. Registrar"). Kindly note that the banks had received applications for PKR 842,540,000 against IPO size of PKR 700,000,000, oversubscribed by 1.2x.

Letter from F.D. Registrar dated March 15, 2018 along with bank-wise certificate is also attached herewith. Following is the summary of public subscription of IPO of TFCs.

Table with 4 columns: Description, No of Applications, No. of Certificates, Amount PKR. Rows include Application for 5,000 TFCs, Application for above 5,000 TFCs, and Total Number of Applications.

The investors who have subscribed for applications of PKR 5,000 will be allotted TFCs in full and those applicants who have subscribed for applications above 5,000 will be allotted TFCs on a pro rata basis subject to scrutiny by F.D. Registrar. The ratio for pro rata would be communicated after scrutiny of applications forms by F.D. Registrar.

For and on behalf of Consultant to the Issue,

Yours sincerely,

Handwritten signature of Dabeer Hasan

Dabeer Hasan
Senior Associate, Investment Banking

Handwritten signature of Syed Saquib Ali

Syed Saquib Ali
Vice President, Investment Banking

Copy to
Mr. Amir M. Khan Afridi
Director (L&RAD)
Securities & Exchange Commission of
Pakistan
NIC Building, Jinnah Avenue
Islamabad

Mr. Muhammad Faisal
Chief Operating Officer
Share Registrar Services
F.D. Registrar Services (SMC-Pvt) Limited
Office# 1705, 17th Floor,
Saima Trade Tower-A, I.I. Chundrigar Road,
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Chief Financial Office
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