



**ARIF HABIB  
LIMITED**

CORPORATE MEMBER OF THE KARACHI, LAHORE & ISLAMABAD  
STOCK EXCHANGES AND OF PAKISTAN MERCANTILE EXCHANGE

26 February 2013

Mr. Muhammad Ghufraan  
General Manager  
Karachi Stock Exchange Limited  
Stock Exchange Road  
Karachi.

**Subject: IPO of Bank Alfalah Limited 5<sup>th</sup> Term Finance Certificate**

Dear Mr. Ghufraan,

Please refer to your letter (ref# KSE/C-1077-889) dated February 21, 2013 on the above captioned.

We would like to inform you that the public offering of 5<sup>th</sup> Term Finance Certificate of Bank Alfalah Limited amounting to PKR 1,250 million has been concluded on February 19 & 20, 2013. The Bankers to the Issue have received a total of 74 applications amounting to PKR 4,081,565,000.

In this regard, please find hereunder the summary of subscription figures received from all the Bankers to the Issue, the detail of which is attached.

Categories	PKR 5,000/-	Multiple of PKR 5,000/-	Total
Applications	3	71	74
Amount (PKR)	15,000	4,081,550,000	4,081,565,000

For any further clarification, please feel free to contact us.

Best regards,

Ahmad Zeeshan  
Senior Analyst, Corporate Finance

Muhammad Zeeshan, CFA  
AVP, Corporate Finance