

AIL/PSX/16-05

April 25, 2016

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi.  
Fax # 32410825

**FINANCIAL RESULTS FOR THE NINE MONTHS & QUARTER ENDED MARCH 31, 2016**  
**STANDALONE AND CONSOLIDATED**

Dear Sir,

We are pleased to inform you that the Board of Directors of the Company in their meeting held on April 25, 2016 at 12:00 p.m. (noon) have approved the un-audited accounts for the nine months & quarter ended March 31, 2016 for submission to the Shareholders and the Stock Exchange as required under section 245 of the Companies Ordinance 1984.

The un-audited standalone and consolidated results of the Company for the nine months & quarter ended March 31, 2016 are attached as Annexure "A".

The Board of Directors have recommended the following:

CASH DIVIDEND	NIL
BONUS ISSUE	NIL
RIGHT SHARES	NIL

We will send you 200 copies of printed accounts for distribution amongst member of the Exchange within due course of time.

Thanking You,  
Sincerely,



AQEEL LOON  
Company Secretary

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**CONDENSED INTERIM PROFIT & LOSS ACCOUNT  
 FOR THE NINE MONTHS & QUARTER ENDED MARCH 31, 2016  
 (UN-AUDITED)**

**UNCONSOLIDATED**

	Rs. '000		Rs. '000	
	Nine months ended		Quarter ended	
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
Turnover - net	4,321,911	3,439,346	1,490,607	1,376,178
Cost of sales	(3,548,460)	(2,735,702)	(1,242,803)	(1,069,272)
Gross Profit	773,451	703,644	247,804	306,906
Distribution cost	(87,852)	(62,932)	(38,424)	(20,929)
Administrative expenses	(119,858)	(103,019)	(40,753)	(33,150)
	(207,710)	(165,951)	(79,177)	(54,079)
<b>Operating profit</b>	<b>565,741</b>	<b>537,693</b>	<b>168,627</b>	<b>252,827</b>
Other expenses	(44,545)	(41,957)	(14,107)	(18,141)
Other income	18,149	25,647	5,462	5,796
Finance cost	(437)	(1,337)	(23)	(409)
	(26,833)	(17,647)	(8,668)	(12,754)
<b>Profit before taxation</b>	<b>538,908</b>	<b>520,046</b>	<b>159,959</b>	<b>240,073</b>
Taxation	(163,018)	(157,659)	(49,795)	(71,479)
<b>Profit after taxation</b>	<b>375,890</b>	<b>362,387</b>	<b>110,164</b>	<b>168,594</b>
Earnings per Share - basic and diluted (Rs.)	13.05	12.58	3.83	5.85

**CONSOLIDATED**

	Rs. '000		Rs. '000	
	Nine months ended		Quarter ended	
	March 31, 2016	March 31, 2015	March 31, 2016	March 31, 2015
Turnover - net	5,346,344	3,819,501	1,856,361	1,531,559
Cost of sales	(4,369,799)	(3,076,067)	(1,529,433)	(1,206,721)
Gross Profit	976,545	743,434	326,928	324,838
Distribution cost	(93,939)	(65,459)	(40,003)	(21,944)
Administrative expenses	(131,327)	(112,539)	(44,999)	(36,310)
	(225,266)	(177,998)	(85,002)	(58,254)
<b>Operating profit</b>	<b>751,279</b>	<b>565,436</b>	<b>241,926</b>	<b>266,584</b>
Other expenses	(57,464)	(44,028)	(19,271)	(19,099)
Other income	22,976	28,582	7,051	6,552
Finance cost	(3,567)	(1,993)	(77)	(1,027)
	(38,055)	(17,439)	(12,297)	(13,574)
<b>Profit before taxation</b>	<b>713,224</b>	<b>547,997</b>	<b>229,629</b>	<b>253,010</b>
Taxation	(163,018)	(157,659)	(49,795)	(71,480)
<b>Profit after taxation</b>	<b>550,206</b>	<b>390,338</b>	<b>179,834</b>	<b>181,530</b>
Earnings per Share - basic and diluted (Rs.)	19.10	13.55	6.24	6.30



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