

**Abbott Laboratories (Pakistan) Limited**

City Office: 8<sup>th</sup> Floor Faysal House  
 ST-02, Sharih-e-Faisal, Karachi-75350  
 P.O. Box 7229 Karachi 74400  
 Tel : (92-21) 111-Abbott (111-222-688)  
 : (92-21) 32799018-19  
 Fax: (92-21) 32800244

**Abbott Laboratories (Pakistan) Limited**

Registered Office: Opp. Radio Pakistan  
 Transmission Centre, Hyderabad Road,  
 Landhi, Karachi-75120  
 P.O. Box 7229, Karachi 74400  
 Tel : (92-21) 35069748-49  
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October 18th, 2012

The Secretary  
 Karachi Stock Exchange (Guarantee) Limited  
 Stock Exchange Building  
 Stock Exchange Road  
 Karachi

**Sub: Financial Results for the 3rd Quarter ended September 30, 2012**

Dear Sir,

This is to inform you that the Board of Directors of our company in their meeting held on Thursday October 18th, 2012, at 11.30 a.m at Abbott Laboratories (Pakistan) Limited, 8th Floor, Faysal House, Sharih-e-Faisal, Karachi, considered and approved the financial results of the company for Third Quarter and Nine Months ended September 30th, 2012.

	Jul-Sept 2012	Jan-Sept 2012	Jul-Sept 2011	Jan-Sept 2011
----- (Rupees ' 000) -----				
<b>SALES - net</b>				
Domestic	3,392,619	10,508,209	3,129,724	8,916,974
Export	167,991	476,214	151,826	470,548
	<u>3,560,610</u>	<u>10,982,423</u>	<u>3,281,550</u>	<u>9,387,522</u>
Service fee for toll manufacturing	5,894	14,038	-	-
	<u>3,566,504</u>	<u>10,996,461</u>	<u>3,281,550</u>	<u>9,387,522</u>
Cost of goods sold and Services	2,237,190	6,811,454	2,086,337	5,878,250
<b>Gross Profit</b>	<u>1,329,314</u>	<u>4,185,007</u>	<u>1,195,213</u>	<u>3,509,272</u>
Selling and distribution expenses	522,996	1,640,458	446,584	1,355,257
Administrative expenses	84,889	246,562	77,667	210,440
	<u>721,449</u>	<u>2,297,987</u>	<u>670,962</u>	<u>1,943,575</u>
Other operating income	44,120	132,656	37,566	107,938
Other operating charges	74,042	232,755	66,385	181,614
	<u>691,527</u>	<u>2,197,888</u>	<u>642,143</u>	<u>1,869,899</u>
Finance Cost	740	1,437	787	2,564
<b>Profit before taxation</b>	<u>690,787</u>	<u>2,196,451</u>	<u>641,356</u>	<u>1,867,335</u>
<b>Taxation</b>				
current	206,182	699,966	191,342	546,079
deferred	(5,046)	(12,677)	13,091	26,095
	<u>201,146</u>	<u>687,289</u>	<u>204,433</u>	<u>572,174</u>
<b>Profit after taxation</b>	<u>489,641</u>	<u>1,509,162</u>	<u>436,923</u>	<u>1,295,161</u>
----- (Rupees) -----				
<b>Earnings per shres - basic / diluted</b>	<u>5.00</u>	<u>13.42</u>	<u>4.46</u>	<u>49.22</u>