

**Abbott Laboratories (Pakistan) Limited**

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**Abbott Laboratories (Pakistan) Limited**

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October 19th, 2011

The Secretary  
 Karachi Stock Exchange (Guarantee) Limited  
 Stock Exchange Building  
 Stock Exchange Road  
 Karachi

**Sub: Financial Results for the 3rd Quarter ended September 30, 2011**

Dear Sir,

This is to inform you that the Board of Directors of our company in their meeting held on Wednesday October 19th, 2011, at 2.00 p.m at Abbott Laboratories (Pakistan) Limited, 8th Floor, Faysal House, Shahr-e-Faisal, Karachi, considered and approved the financial results of the company for Third Quarter and Nine Months ended September 30th, 2011.

	Jul-Sept 2011	Jan-Sept 2011	Jun-Aug 2010	Dec-Aug 2010
----- (Rupees ' 000) -----				
<b>SALES - net</b>				
Domestic	3,129,724	8,916,974	2,259,078	6,922,715
Export	151,826	470,548	163,273	405,299
	<u>3,281,550</u>	<u>9,387,522</u>	<u>2,422,351</u>	<u>7,328,014</u>
Cost of goods sold	<u>2,086,337</u>	<u>5,878,250</u>	<u>1,540,195</u>	<u>4,866,617</u>
<b>Gross Profit</b>	<u>1,195,213</u>	<u>3,509,272</u>	<u>882,156</u>	<u>2,461,397</u>
Selling and distribution expenses	446,584	1,355,257	363,233	1,060,871
Administrative expenses	77,667	210,440	63,260	169,574
	<u>670,962</u>	<u>1,943,575</u>	<u>455,663</u>	<u>1,230,952</u>
Other operating income	37,566	107,938	30,625	77,161
Other operating charges	66,385	181,614	44,758	122,970
	<u>642,143</u>	<u>1,869,899</u>	<u>441,530</u>	<u>1,185,143</u>
Finance Cost	<u>787</u>	<u>2,564</u>	<u>1,060</u>	<u>2,638</u>
<b>Profit before taxation</b>	<u>641,356</u>	<u>1,867,335</u>	<u>440,470</u>	<u>1,182,505</u>
<b>Taxation</b>				
current	191,342	546,079	126,424	344,893
deferred	13,091	26,095	(514)	(514)
	<u>204,433</u>	<u>572,174</u>	<u>125,910</u>	<u>344,379</u>
<b>Profit after taxation</b>	<u>436,923</u>	<u>1,295,161</u>	<u>314,560</u>	<u>838,126</u>
----- (Rupees) -----				
<b>Earnings per shres - basic / diluted</b>	<u>4.46</u>	<u>13.23</u>	<u>3.21</u>	<u>8.56</u>