



July 16, 2007

The Secretary
Karachi Stock Exchange (Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Sub: Financial Results for the Half year ended May 31, 2007

Dear Sir,

We have to inform you that the Board of Directors in their meeting held on Monday July 16, 2007 at 11.30 a.m. at Sheraton Hotel, Karachi, recommended the following:

The financial results are as follows:

| | MAR - MAY 2007 | DEC - MAY 2007 | MAR - MAY 2006 | DEC - MAY 2006 |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|
| | (Rupees '000) | | | |
| SALES | | | | |
| Domestic | 1,566,376 | 3,050,007 | 1,503,846 | 2,761,297 |
| Export | 58,806 | 91,928 | 49,434 | 70,044 |
| | <u>1,625,182</u> | <u>3,141,935</u> | <u>1,553,280</u> | <u>2,831,341</u> |
| Service fee for toll manufacturing | 16,565 | 25,580 | 4,033 | 15,367 |
| | <u>1,642,747</u> | <u>3,167,515</u> | <u>1,557,313</u> | <u>2,846,708</u> |
| Cost of goods sold and services | 945,508 | 1,917,809 | 845,274 | 1,560,049 |
| GROSS PROFIT | <u>697,239</u> | <u>1,249,706</u> | <u>712,039</u> | <u>1,286,659</u> |
| Selling and distribution expenses | 237,935 | 457,968 | 215,519 | 417,501 |
| Administrative expenses | 32,779 | 62,573 | 33,109 | 61,820 |
| | <u>426,524</u> | <u>729,165</u> | <u>463,411</u> | <u>807,338</u> |
| Other operating income | 47,484 | 87,967 | 28,841 | 52,840 |
| Other operating charges | 45,082 | 77,758 | 43,184 | 78,894 |
| OPERATING PROFIT | <u>428,956</u> | <u>739,374</u> | <u>449,058</u> | <u>783,294</u> |
| Finance Cost | 830 | 1,440 | 1,097 | 1,798 |
| PROFIT BEFORE TAXATION | <u>428,126</u> | <u>737,934</u> | <u>447,961</u> | <u>781,496</u> |
| Taxation - Net | 129,121 | 232,897 | 138,177 | 243,261 |
| PROFIT AFTER TAXATION | <u>299,005</u> | <u>505,037</u> | <u>309,784</u> | <u>538,235</u> |
| | (Rupees) | | | |
| Earnings per share - basic / diluted | <u>3.05</u> | <u>5.10</u> | <u>3.18</u> | <u>5.50</u> |