



January 27, 2015

**Mr. Ali Azeem Ikram**  
Director/HOD, Enforcement Department  
Securities and Exchange Commission of Pakistan  
8th Floor, NIC Building, 63 - Jinnah Avenue  
Islamabad.  
Fax No. 051 9100 454

**Mr. Muhammad Ghufan**  
DGM - Company Affairs  
Karachi Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road, Karachi.  
Fax No. 021-111 573 329

**Mr. Mian Ayyaz Afzal**  
Managing Director  
Islamabad Stock Exchange Limited  
ISE Towers, 55-B, Jinnah Avenue, Islamabad  
Fax No. 051-111 473 329

**Mr. Aftab Ahmad Chaudhry**  
Managing Director/CEO  
Lahore Stock Exchange Limited  
19 - Khayaban-e-Aiwan-e-Iqbal, Lahore  
Fax No. 042 3636 8485

**Company Secretary**  
Lafarge Pakistan Cement Limited  
18-B, Kaghan Road, F-8 Markaz, Islamabad  
Fax No. 051 281 7300


Dear Sirs,


**Subject: Submission of Proposed Offer Letter with Respect to the Acquisition of Shares in Lafarge Pakistan Cement Limited (the "Target Company")**

On behalf of Bestway Cement Limited (the "Acquirer"), Allied Bank Limited as the Manager to the Offer is pleased to submit proposed Offer Letter along with its enclosures as required under Section 13(1) of the Listed Companies (Substantial Acquisition of Voting Shares and Take-overs) Ordinance, 2002 (the "Ordinance"). The same will be sent to all shareholders of the Target Company except for those who are party to the Share Purchase Agreement, in accordance with the requirements of the Ordinance.

Yours Sincerely,

**For and on behalf of the Manager to the Offer**

  
**Syed Tariq Ali**  
Unit Head, Project Financing  
Investment Banking

  
**Umair Aljaz**  
Unit Head, Syndication and Advisory  
Investment Banking

**Cc:** Mr. Irfan A. Sheikh, Director Finance & CFO, Bestway Cement Limited

**Encl:** As stated above